

Happy Spring!



The Coalition offers private nonprofit colleges opportunities to save money, streamline operations and improve processes through programs designed specifically to meet your needs. These cost-saving and transformative programs have been aggressively negotiated on your behalf and are available to your college/university because they are a member of your state's private college association.

There are pages on the <u>Coalition website</u> for each Coalition program that provide details and contact information.

We hope you'll take some time to learn more about each Coalition program, many of which offer savings and benefits unavailable elsewhere, and join the hundreds of other private colleges and universities across the nation, along with their employees and students, that benefit from these programs.

Visit the <u>Coalition website</u>, <u>YouTube Channel</u>, <u>contact us</u>, or speak with your state association to learn more.

COALITION PROGRAM DIRECTORY

Click links below for short overview videos. Click <u>HERE</u> for details about these programs and contact information.

FINANCE

EZLease Lease Accounting Compliance

Mindstream Management Consulting

First American Education Finance Purchasing Card Project Financing

Paymerang Invoice and Payment Automation

Transact/Cashnet Incoming Payment Processing

MCAG Settlement Recovery Services

<u>TITLE IX / DEI</u> Grand River Solutions DEI/Title IX support, Climate Surveys

ATHLETICS CBIZ Borden Perlman Sports Intercollegiate Sports Insurance

HEALTH/WELLNESS UnitedHealthcare Student Health Insurance Employee Health Insurance Telehealth, Behavioral Health <u>HR</u> UnitedHealthcare Employee Health Insurance

Liberty Mutual **Auto and Home Insurance**

AffinityLTC Long Term Care Insurance

FACILITIES/ENVIRONMENTAL Fastenal MRO and Construction Supplies

First American Education Finance **Project Financing**

<u>TELECOM/IT</u> Granite Telecommunications <u>Telecom Solutions</u>

HESS Consortium Administrative Systems

LEGAL MCAG Settlement Recovery Services

IMA Property/Casualty/Risk Management/Cyber/Active Aggressor

SACUBO 2023

Are you attending the Southern Association of College and University Business Officers (SACUBO) <u>2023 Annual Meeting</u> in Tampa, Florida, on April 23 – April 25?

We invite you to stop by our booth (211) to learn how we are helping private nonprofit institutions like yours by providing collaborative programs that lower the cost of delivering high quality education! The Coalition, along with several top program providers, will be there to share how the consortium works and how you can benefit.

We also invite you to join us on the evening of Monday, April 24 from 6:00 to 7:30 P.M. for a Happy Hour Reception at American Social. Learn more about how Coalition partners can help your institution thrive by making your operations more resilient, efficient, cost-effective, and safer. Heavy hors d'oeuvres and drinks will be served during this event.

For more information about all Coalition programs, visit the Coalition website here.

We hope to see you there!

The following Coalition partners will be in attendance:

C AFFINITYLETC. LLC Hanning Today for Care Tomarrow	Voluntary Employee LTC Insurance	HIGHER EDUCATION	Property/Casualty/ Cyber/Risk Management
drivestream	ERP Implementation		Settlement Recovery Services
	Project Financing & Purchasing Card	MINDSTREAM	Management Consulting
GRAND RIVER	Title IX, DEI Services	⊃ paymerang	Procure to Pay Automation
Granite	Telecom Solutions	United Healthcare	Health Insurance Behavioral Health TeleHealth

Questions? Contact Anita Girelli, VP of Programs and Communication at The Coalition

434-907-2635

girelli@thecoaltion.us

PARTNER SPOTLIGHT



Mindstream is pleased to announce that Ken England, Ed.D. has joined our team as Vice President for Business Development. Prior to joining Mindstream, Dr. England spent 20 years in higher education, recently serving as the Executive Vice President and CFO at Spring Hill College in Mobile, Alabama. From now on, Dr. England will be your primary point of contact, and he looks forward to meeting with all member institutions.



With the need to maximize the return on investment for academic programs and enrollment functions becoming more vital than ever, Mindstream has offerings to help your institution not only survive but thrive. Our comprehensive academic portfolio review as well as our prescriptive modeling for enrollment have enabled our clients to reverse both enrollment and retention declines.

Over the coming months, Mindstream will share valuable information with you about the most pressing issues in academics, enrollment and engagement, data analysis and operational efficiencies.

We invite you to visit our webpage at http://mindstreamco.com

NEWS from PROGRAM PARTNERS



VISA, MasterCard \$5.6 Billion Settlement with Retailers is Upheld

Did students, parents, employees, guests, and others make payments to your school or buy things on campus with a VISA or MasterCard between 2004 and 2019? If they did, you may be one of the more than 12 million merchants that are eligible to share in the \$5.6 billion class-action settlement established to resolve claims that Visa and MasterCard overcharged retailers on interchange and swipe fees.

Don't miss your chance to claim your share of this HUGE settlement – with very little effort on your part. Simply <u>enroll with MCAG</u> and let MCAG administer your claim. MCAG represents thousands of businesses of all sizes including 100's of colleges and universities and has recovered hundreds of millions of dollars on behalf of their clients. If no money is recovered, MCAG does not charge or retain a fee. If money is recovered, Coalition members are charged a special discounted contingent fee of 20% of the obtained recovery.

As an MCAG client, MCAG will also research emerging opportunities (like the one below), notify you of your eligibility, and either manage the claim for you or allow you to opt out of their services on a case-by-case basis.

Click **<u>HERE</u>** to learn more about the benefits of partnering with MCAG.



Deadline for Inclusion in CRT Mitsubishi Settlement is June 13!

A new settlement has been created for a class of CRT indirect purchasers. Both businesses and individual consumers who bought CRTs associated with certain sized computers and televisions can benefit from this settlement resulting from the years-long Cathode Ray Tube (CRT) Antitrust Litigation that accused CRT manufacturers of manipulating the prices of CRTs from 1995 through 2007. Includes eligible purchases from organizations in the following select states: AZ, AR, CA, D.C., FL, HI, IA, KS, ME, MA, MI, MN, MS, NE, NV, NH, NM, NY, NC, ND, OR, SC, SD, TN, UT, VT, WV, and WI.

Click <u>HERE</u> for more details

Click <u>HERE</u> to enroll



EPA Brownfield Grant Opportunities for Higher Education -incorporation into your Master Plan

Join us for a free webinar covering brownfield opportunities for higher education communities.

A Brownfield is a property where the expansion, redevelopment, or reuse may be complicated by the presence or potential presence of a hazardous substance, pollutant, or contaminant. From a campus perspective, a brownfield may be the defunct dry cleaner across the street, the closed gas station on the corner, the adjacent manufacturing facility, or the property gifted to the university.

Thursday, April 6th 12:00 - 1:00 PM

Details and Registration HERE



What is a campus climate survey? How can survey data be used to enact meaningful change on my campus? Does my institution need to comply with any survey requirements?

Grand River Solutions' climate surveys were developed by our team of equity experts and data analysts who understand that institutions want to do the work of climate surveys but may not always have the bandwidth or resources to do so. During this webinar, learn about our purposefully curated questions and topic areas. Hear about our optimized pricing for CCCS member institutions, allowing for the most impact and value at the best price. See how we can help drive change together.

WATCH RECORDING HERE

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paymerang^{*}

Innovate '23: Paymerang's User Conference

We're thrilled to announce that Paymerang's 2nd Annual User Conference, Innovate '23, will be May 11th from 8 A.M. to 4 P.M. at the charming Glover Park Hotel in Georgetown, Washington, D.C., minutes from our nation's historic capital!

This special occasion celebrates our relationship with valued education clients and partners who've played an instrumental role in Paymerang's growth.

What to expect:

- **Networking**: Meet with other cutting-edge school officials and business officers throughout the duration of the conference.
- Insights & Training: Learn tips and best practices from our finance automation experts and special guest speakers.
- **Celebration:** We are ecstatic to celebrate this momentous occasion with our valued clients and partners who have been an integral part of Paymerang's growth.

We can't wait to connect with you!

<u>Reserve your seat and book your stay</u> now to lock in special rates through Paymerang's exclusive hotel block.



CFOs wear many hats, but ensuring their finance department operates effectively remains the biggest priority. While your CFO is concerned with the financial health of your business, helping them understand the value of finance automation can be challenging. We've put together <u>7 talking points</u> to help you present a strong case for AP Automation to your CFO. Join us to learn how you can quickly and inexpensively begin the transformation to a modern finance office. We'll show you how with a few clicks of a mouse, and in less time than it takes to make a cup of coffee, AP can electronically disburse and reconcile all your weekly payables.



April dates: 4/20 at 10 am and 2pm (eastern).

REGISTER FOR LIVE WEBINAR HERE

WATCH A PAST RECORDING HERE

Take a Permanent Vacation from Manual AP Processes Before Students Return from Spring Break

Published on March 14, 2023 / Kenan Korfez

Can Financial Automation Make Your Team More Productive?

Forbes Magazine agrees that using Paymerang to strategically automate financial transactions improves employee productivity without significant disruption to current processes.

Read the Forbes article HERE

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Even with a fast, easy solution like EZLease, it's important not to wait until the last minute to get your lease accounting compliance project going.

As a member of your state private higher education association, you receive 20% off the list price of EZLease.

Contact <u>cccs@ezlease.com</u> today to get started.

Quick Video Overview

More Information



First American Education Finance is excited to announce our new **Digital Infrastructure webinar program**.

Our higher education team will review how leveraging

strategic finance options can help schools proactively address aging digital infrastructure from endpoint device replacement to ERP software implementation. The utilization of these strategies can help reduce upfront investment, promote a consistent refresh cycle, and outsource needed deployment and recovery services. We will also highlight trends focused on transitioning technology from a CapEx to OpEx mindset in order to better support the alignment of useful life and expenses. This interactive discussion will examine various finance solutions and lifecycle services available to schools along with key considerations for implementation.

To learn more or to schedule a webinar, contact Chad Wiedenhofer at: 585.598.0900 or chad.wiedenhofer@faef.com.



With rising inflation and interest rates, it is essential for insureds to review their reported values and increase them if necessary to ensure they reflect accurate replacement costs and current business income.

To understand better how inflation is impacting the insurance market for valuations and renewals, please read IMA's latest <u>Markets in Focus | General Report</u>





If your college or university is not yet a member of the Higher Education Systems and Services (HESS) consortium, talk to Keith Fowlkes (859-516-3571 or <u>keith.fowlkes@hessconsortium.org</u>) about the benefits of becoming one. Membership is free for institutions under the Coalition umbrella, and you will be included in HESS newsletters, the HESS Online

Leadership Community and HESS's event invitations.

Click HERE to Learn More

CLICK HERE to JOIN TODAY!

The Coalition and its Program Partners Who We Are and What We Do



Visit the playlist – <u>Who We Are and What</u> <u>We Do</u> on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when

new videos are added.

Program Overview Videos

(+/- 2 minutes each) Quickly determine programs of interest to research further:

The Coalition – Who We Are and What We Do

Lease Accounting Compliance with EZLease

About Granite Telecommunications

Settlement Recovery Services from MCAG

Procure to Pay Automation from Paymerang

Maintenance, Repairs, and Operations Management from Fastenal

Learn more about all the Coalition's cost-saving and transformative programs HERE

MEETINGS and EVENTS

Recent Events

PAYMERANG: How Can You Prepare Your Business for a Recession? WATCH RECORDING HERE

PAYMERANG: Reclaim 80% of your Payment Processing Time with AP Automation WATCH RECORDING HERE

GRAND RIVER SOLUTIONS: Campus Climate Surveys 101

WATCH RECORDING HERE

(passcode FVVE.b76)

Upcoming Events

PAYMERANG: Reclaim 80% of your Payment Processing Time with AP Automation (4/20 at 10 am and 2pm (eastern))

REGISTER HERE

Mark your calendar for <u>SACUBO</u> – April 23 – 25 in Tampa. The Coalition and its program partners will be in the exhibitor hall. We hope to see you there!

