



Summer is flying by! As you prepare for another academic year, now is the perfect time to implement changes that streamline campus operations, improve processes, and reduce costs. The Coalition offers many aggressively negotiated contracts for goods and services your school uses all the time, all available as a benefit of your school's membership in its state private higher education association.

Need a place to start? For an easy win with little time commitment on your part, consider Paymerang, MCAG Settlement Recovery, Campus Travel Management, and the FAEF PCard.

Looking to make transformative changes on your campus and save big money? IMA Property & Casualty, Complete Cloud through Drivestream, and FAEF Project Financing may be good fits for you.

Is addressing deferred maintenance while reducing your carbon footprint a high priority on your campus? Consider the Coalition Energy Sustainability Program. See below for details.

We hope you'll take some time to learn more about each Coalition program, many of which offer savings and benefits unavailable elsewhere, and join the hundreds of other private colleges and universities across the nation, along with their employees and students, that benefit from these programs.

Visit the [Coalition website](#), [YouTube Channel](#), [contact us](#), or speak with your state private higher education association to learn more.

PARTNER SPOTLIGHT



NEW Coalition / HESS Partner!!

With 30 years of experience in cyber defense, [DeepSeas](#) is trusted by nearly 1,000 clients around the world, including higher education, Fortune 100 enterprises, mid-market organizations, municipality and local governments, and federal agencies. DeepSeas partners with clients to prepare for, prevent, and protect against increasingly sophisticated and dangerous cyber threats.

Do these cybersecurity challenges sound familiar?

- Are you experiencing pushback when implementing and prioritizing your campus cybersecurity program?
- Do you lack the time and resources needed to focus on cybersecurity?
- Are you looking for an executive leader to guide cyber defense for your college or university?
- Are you trying to implement controls to meet the requirements of GLBA?

In addition to a [full suite of advisory, compliance, and testing services](#) to support institutions on their cybersecurity transformation journeys, our industry-leading MDR solution - [DeepSeas MDR+](#) - combines the data, scale, and automation from

the DeepSeas Cyber Defense Platform with world-class analysts, engineers, and incident responders to cut through the noise and deliver timely, relevant, and validated threat notifications that have bypassed a client's controls. DeepSeas MDR+, is the first and only MDR solution that covers the entire converged attack surface, including OT, IT, cloud, and mobile.

Known for its programmatic approach to continuously transforming cyber defense programs, DeepSeas is recognized as a top 40 MDR provider by Gartner and a top 5 leader in the 2024 Frost Radar™: Global Managed Detection and Response (MDR) Market.

Check out these helpful guides to navigating through your cybersecurity challenges:

- [Learn how a vCISO or Deputy CISO from DeepSeas can serve as an effective and efficient cybersecurity executive within an institution of higher education.](#)
- [Watch how DeepSeas can guide the transformation of your cyber defense program with Managed Detection & Response, CISO Advisory, and Attack Surface Management.](#)
- [Get a GLBA Guide to Achieving Department of Education Compliance, including the nine required elements that will be required of your higher ed institution's information security program.](#)

DeepSeas has developed a deeply discounted, multi-year solution that will allow private colleges and universities under the Coalition umbrella to establish a strong foundation vital to any cybersecurity program's success and critical to achieving GLBA Compliance. The solution will implement a risk-based program centered around a vCISO to lead the institution's risk management and governance functions.

For questions or to learn how a partnership with DeepSeas can enhance your cyber defenses, contact: [Dan Maynard, Director of Strategic Partnerships](#)



BUDGET HERO Webinar Series

Maximize Impact While Minimizing Expenses

Masterclass in AP Excellence: The Art of Automation



Learn how to transform to a modern finance office quickly and inexpensively. [WATCH RECORDING HERE](#)



Analyze, Consolidate, and Save with Granite Voice/Data/Mobile Solutions

Granite delivers one-stop voice and data solutions to educational institutions throughout the United States and beyond. Learn how to make sourcing and managing your voice and data systems easier with Granite. [Listen to Recording HERE](#)



Settlement Recovery Opportunities with MCAG

MCAG is a class action settlement expert that assists eligible private colleges and universities with recovering cash potentially due from class action settlements. There are no upfront fees. MCAG retains a percentage of received recoveries that is specially discounted for Coalition members.

[WATCH RECORDING HERE](#)



Strategies to Finance Digital Infrastructure

Find out how schools can use financing solutions to proactively address aging digital infrastructure—from endpoint device replacement to ERP software implementation. [WATCH RECORDING HERE](#)



Create a New Revenue Stream from Travel

In the next year, thousands of parents, guests and families will be visiting your campus. CTM provides the tools you need to earn commissions on hotel rooms booked by your campus visitors.

There is no cost to enroll. Benefits include quarterly payment, online password-controlled database, production reporting and free customer service. [WATCH RECORDING HERE](#)

NEWS from PROGRAM PARTNERS



Visa/Mastercard Update: Filing Deadline Extended

The Visa/Mastercard Class Action Settlement claim filing deadline of May 31, 2024, has been extended to August 30, 2024. **You still have time to take advantage of the potential to recover money for your organization!**

The good news? It's not too late to participate. If you choose to use our selected partner, MCAG, Inc., the registration process takes less than 5 minutes to complete. Once registered, you can trust that MCAG's experts will handle the claim filing on your behalf in exchange for a percentage of any recovery you are awarded. [REGISTER HERE](#)

What is the Visa/Mastercard Class Action Settlement? A settlement has been reached in the long-standing class action court case alleging that merchants paid excessive interchange fees for accepting Visa and Mastercard payments from 2004 -2019 because of Visa, Mastercard and certain Bank Defendants conspiring together.

Am I eligible to participate? You must have accepted Visa or Mastercard payments with a payment provider between January 1, 2004 and January 25, 2019.

How do I receive compensation? You must submit a claim, or have a claim submitted on your behalf, by the court's deadline of August 30, 2024, to the Settlement Administrator to recover any potential funds from this settlement.

What if I'm already registered with MCAG? Members who have already registered with MCAG will not have to submit claim forms because MCAG will handle the claims submission on their behalf.

How can the Coalition help you? While you can file your claim directly with the Settlement Administrator, the Coalition has selected MCAG as our strategic partner to help our members navigate this opportunity to ensure they get the maximum return from this settlement. MCAG will build your claim submission by leveraging historical data from large card processing companies to streamline efficiencies and work with the Settlement Administrator to ensure that a comprehensive claim is filed on your behalf in time to meet the claims filing deadline.

For additional information, visit www.mcagregister.com, and enter the access code CCCS50.

Payment Card Settlement Disclaimer: Claim forms have been mailed and have been available online since December 2023. No-cost assistance is available from the Class Administrator and Class Counsel during the claims-filing period. No one is required to sign up with any third-party service in order to participate in any monetary relief. For additional information regarding the status of the settlement, visit the Court-approved website at www.paymentcardsettlement.com.



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Watch this [recorded 30-minute program introduction](#). Subjects include:

- Breaking down time and staff savings
- Projecting revenue
- Protecting the brand

Contact Larry Handel larry@campustravel.com, (410) 267-0866 to learn how CTM can (without cost or additional workload) provide you with the tools you need to get the money you deserve.



The Energy Sustainability Program (ESP) is a collaborative effort by the Coalition for College Cost Savings, First American Education Finance, Ecosystem Energy Services, and Solar Financing Solutions. The ESP provides resources

to private, nonprofit schools to move their campuses towards a sustainable energy environment, supporting goals such as decarbonization, reduced energy expenses, improved resiliency, deferred maintenance, and other campus objectives.

In just over two minutes, learn how The Coalition's Energy Sustainability Program (ESP) provides the resources necessary for you to move your campus toward a sustainable energy future.

[WATCH THE VIDEO](#)

Visit the [ESP Program Page](#) for more information about the Coalition ESP and reach out to **Bill Vinnicombe, CEO Solar Financing Solutions**, (650) 823-7247, bill@solarfinancingsolutions.com to discuss how the ESP team can help your campus realize its sustainability goals.



Why Do Business Process Redesign (BPR) BEFORE Implementing a New System?

System implementations today are more about changing business processes than they are about technology expertise. Cloud based systems move away from customization to standards based, configurable systems, requiring a more consistent approach across institutions. Is your institution one to readily accept and implement business process changes? Join the conversation as Moran Technology Consulting shares their experiences with helping clients effectively assess and change business processes, in support of a new system implementation. Bring your stories to share with others so we can learn together.

[WATCH RECORDING HERE](#)



New Offering for Long-term ERP Affordability COMPLETE CLOUD from DRIVESTREAM!

The HESS Collective Program with Oracle and Drivestream is a program that offers an affordable way for private, non-profit colleges and universities to implement Oracle Cloud, Oracle's newest cloud-native enterprise administrative software for finance, human resources, student financial aid and student information management.

The new Drivestream Complete Cloud program offers institutions options for complete licensing, implementation, and support in 5 and 10-year plans at 0% interest. Many institutions want Oracle Cloud software, but the implementation cost has been an obstacle. The new Drivestream Complete Cloud program provides a way to bundle all the costs for your licensing, implementation, and support in a more affordable way.

For general information about the HESS Collective Program, [email Keith Fowlkes](mailto:Keith.Fowlkes@hessconsortium.org), HESS Executive Director, visit www.hessconsortium.org/collective and/or [CLICK HERE](#) to view the introduction video.



Selling IPv4 and Market Dynamics

Updates on the current IPv4 market and how schools can work with Brander Group to monetize unused IPv4 assets.

[WATCH RECORDING HERE](#)

COALITION PROGRAM PARTNERS

The programs listed below have been thoroughly investigated and vetted to provide discounted pricing and/or enhanced terms and conditions unavailable elsewhere.

Athletics	CBIZ Borden Perlman Sports	Intercollegiate Sports Insurance
Energy / Sustainability	Ecosystems, Solar Financing Solutions, First American Education Finance	Energy Sustainability Program
Facilities	Fastenal	MRO and Construction Solutions
	First American Education Finance	Project Financing
Finance	Benerē	Supplemental Benefits
	Campus Travel Management	Hotel Revenue
	EZLease	Lease Accounting Software
	First American Education Finance	Purchasing Card
	First American Education Finance	Project Financing
	IMA	Property/Casualty Risk Management
	Managed Care Advisory Group	Settlement Recovery Services
	Paymerang	Procure to Pay Automation
Gender, Safety & Equity	Grand River Solutions	Harassment and Discrimination Solutions
Health / Wellness	United Healthcare	Student Health Insurance
		Tele Health
		Tele Behavioral Health

Human Resources	AffinityLTC	<u>Group Long Term Care Insurance</u>
	Benerē	<u>Supplemental Benefits</u>
Legal	IMA	<u>Risk Management</u>
	Managed Care Advisory Group	<u>Settlement Recovery Services</u>
Technology/ Telecom	Brander Group	<u>IPv4 Brokerage Services</u>
	DeepSeas	<u>Cyber Defense</u>
	D2L	<u>Learning Management System</u>
	Doctums Global	<u>IT Consulting</u>
	Drivestream	<u>Oracle Cloud Implementation</u>
	Filewave	<u>Device Management</u>
	Fischer Identity	<u>Identity and Access Management</u>
	Granite Telecommunications	<u>Voice and Data Solutions</u>
	Higher Ed Systems and Services Consortium (HE	<u>Administrative Systems</u>
	IMA	<u>Cyber Insurance</u>
	Insight	<u>Hardware / Software/Peripherals</u>
	Moran Technology Consulting	<u>IT Consulting</u>
	Strata Information Group	<u>IT Consulting</u>
Travel	Campus Travel Management	<u>Hotel Revenue</u>



COALITION BUSINESS AFFILIATES



Coalition Business Affiliates are companies that support independent, nonprofit higher education and are committed to providing solutions and discounted pricing to Coalition member colleges and universities. These companies have been referred to The Coalition by at least three private, nonprofit colleges that use their products/services.

Company	Services	Contact
Entrinsik	Informer Reporting Enrole Registration Management, Ecommerce, & Reporting System	Simone McGrath , Sales Director
Everspring	Online course program development	Alicia Jahant , VP University Partnerships
Higher Digital	Management consulting for ERP transformation projects	Wayne Bovier , CEO
Pathify	Engagement hub and student portal	Loui Atchison , Field Marketing Lead

The Coalition and its Program Partners Who We Are and What We Do



Visit the playlist – [Who We Are and What We Do](#) on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella.

Program Overview Videos

(+/- 2 minutes each)

Quickly determine programs of interest to research further:

[THE COALITION – Who We Are and What We Do](#)

[The HESS Consortium \(Higher Education Systems and Services\)](#)

[The Coalition Energy Sustainability Program](#)

[Supplemental Benefits from BENERE](#)

[Hotel Revenue from CAMPUS TRAVEL MANAGEMENT](#)

[ERP and Technology Consulting from MORAN](#)

[Lease Accounting Compliance with EZLEASE](#)

[About GRANITE Telecommunications](#)

[Settlement Recovery Services from MCAG](#)

[Procure to Pay Automation from PAYMERANG](#)

[Maintenance, Repairs, and Operations Management from FASTENAL](#)

Learn more about all the Coalition's cost-saving and transformative programs [HERE](#)

MEETINGS and EVENTS

Recent Events

Analyze, Consolidate, and Save on Voice/Data/Mobile Solutions (Granite)

[Listen to Recording HERE](#)

Summer Buying Seminar (Insight)

[WATCH RECORDING HERE](#)

Settlement Recovery Opportunities (MCAG)

[WATCH RECORDING HERE](#)

**Change Management for Successful IT Projects
(Moran Technology Consulting)**

[WATCH RECORDING HERE](#)

**Faculty Portals in Slate: A New Way to Give Controlled Access to Data
(Strata Information Group)**

[WATCH RECORDING HERE](#)

Cyber Loss Control (IMA)

[WATCH RECORDING HERE](#)

Strategies to Finance Digital Infrastructure (First American Education Finance)

[WATCH RECORDING HERE](#)

Navigating Change: How CIOs are Redefining Their Roles for Strategic Impact (Doctums)

[WATCH RECORDING HERE](#)

Revolutionizing Higher Education with Informer AI Assistants (Entrinsik)

[WATCH RECORDING HERE](#)

**Why do Business Process Redesign (BPR) BEFORE Implementing a New System? (Moran
Technology Consulting)**

[WATCH RECORDING HERE](#)

Create a New Revenue Stream from Campus Visitors (Campus Travel Management)

[WATCH RECORDING HERE](#)

Selling IPv4 and Market Dynamics (Brander Group)

[WATCH RECORDING HERE](#)

Upcoming Events

[CACUBO Annual Meeting](#)

Indianapolis, Sept 29 – Oct 1

Come say hello to The Coalition and select program partners: Booth 111

[EACUBO Annual Meeting](#)

Philadelphia, Oct 13-16

Come say hello to The Coalition and select program partners in the exhibit hall

