

FAST Solutions[®]

ONSITE

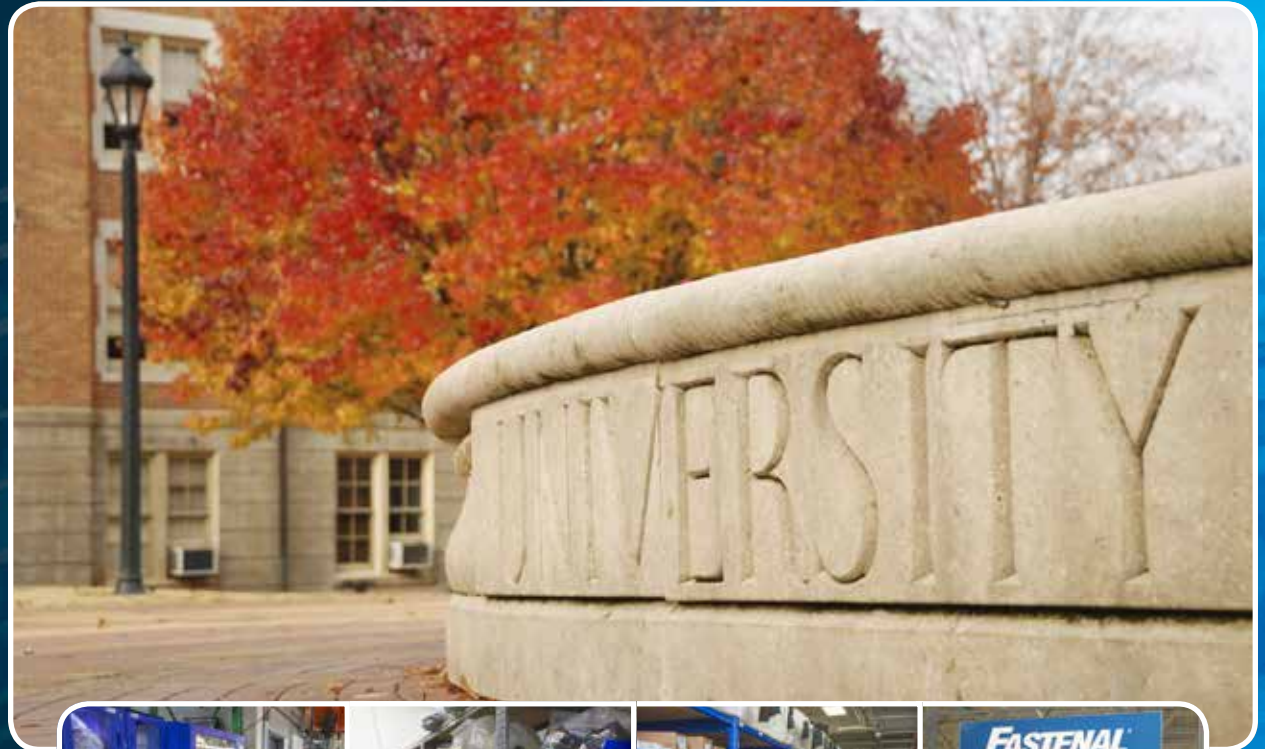


Our distribution system has been built from the ground up to provide local inventory and service at virtually any global location – including **YOUR** college or university. Through an Onsite partnership, we'll bring our experts, products and solutions within your four walls, driving cost savings and productivity gains in every corner of your campus.

Key Benefits

- Your onsite Fastenal team handles all inventory management functions – the first time your employees touch the product is at the point of use
- Consigned onsite inventory – we own it until it's on your production floor
- Customized inventory modeling to eliminate stock-outs
- Immediate access to planned needs and a variety of spot buys
- Detailed usage reporting – who, what and when
- Documented cost savings, continuous TCO improvement

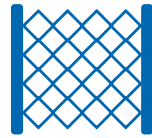
FAST Solutions Onsite for Higher Education



Why Fastenal?

- We pioneered the onsite service model, and we currently operate hundreds of onsite customer programs
- Full program customization based on process mapping exercise
- Leverage your spend with our full-line product offering
- Total commitment to service – no other supplier invests as aggressively in people, infrastructure, and technology solutions for our customers
- Contract pricing on all product categories

WHAT CAN YOUR CUSTOM ONSITE PROGRAM INCLUDE?



Onsite (or off-site) Crib with Fastenal-Owned Inventory



Industrial Services



Capital Improvement Projects (Lighting, Energy Efficiency)



Vending Solutions - Controlled, 24/7 Access to MRO & Safety Items



Product Standardization & Substitutions



Quality Inspection



Hardware Kitting



Vendor-Supported Trainings

Trained Specialists - Safety, Metalworking, Lean Six Sigma



E-Business Solutions



Point-Of-Use Bin Management



FAST Solutions
ONSITE



To learn more, visit www.fastenal.com or contact your local Fastenal Rep