





Happy New Year! We hope 2024 has gotten off to a great start for you and your school.

The Coalition offers private nonprofit colleges opportunities to save money, streamline operations and improve processes through programs designed specifically to meet your needs. These cost-saving and transformative programs have been aggressively negotiated on your behalf and are available to your college/university because they are a member of your state's private college association.

In this newsletter you will find information about just a few of the opportunities available to your school through the Coalition. The Coalition offers programs of interest to Athletics, Facilities, Finance, HR, Title IX / DEI, Student Services, Technology, Legal, Risk Management, and more. Please share this newsletter with others on your campus so they can learn about the benefits of these programs.

We hope you'll take some time to familiarize yourself with more Coalition programs, many of which offer savings and benefits unavailable elsewhere, and join the hundreds of other private colleges and universities across the nation, along with their employees and students, that benefit from these programs. For a complete list of programs, visit <u>Coalition Programs</u>.

Introductory videos and on demand webinars are available on the <u>Coalition website</u> and <u>YouTube</u> <u>Channel</u>. <u>Contact us</u>, or speak with your state association to learn more.

IN THIS NEWSLETTER:

Of interest to:

Benere Program Spotlight	What a Midyear Rollover Can Mean for Your School	CHROs
Moran Technology Consulting	Supporting Successful Change	CIOs CFOs
Oracle/Drivestream	Embracing the Future with CompleteCloud	CIOs CFOs
First American Education Finance	PCard Group Program – Live Webinar Invitation!	CFOs Purchasing
<u>Paymerang</u>	What Higher Ed Clients are Saying	CFOs Controllers Accounts Payable
Granite	Your One-stop Solution for Voice and Data	CIOs
Brander Group	Monetizing IPv4 Addresses to Fund Projects – Live Webinar Invitation!	CIOs CFOs
Campus Travel Management	Create a revenue stream from visitors coming to your campus events.	CFOs Athletics Admissions Others who bring visitors to campus
<u>United Healthcare</u>	Student Health Insurance – Testimonial and 10-minute Overview	Student Services Health Center
MCAG Settlement Recovery Services	Unlock your Share of \$5.54 Billion	CFOs Legal
Energy Sustainability Program	Achieve Your Sustainability Goals	CFO Sustainability Leader
HESS News	Recorded and Upcoming Live Webinars	CIOs
<u>List of all Program Partners</u>		Everyone!
Business Affiliates	Companies referred to the Coalition by colleges that use them	Everyone!
Who we are / What we do	Short video introductions to programs	Everyone!
Meetings/Events	Webinar recordings and upcoming meetings/webinars	Everyone!

PARTNER SPOTLIGHT



Game Changer!

What a Midyear Rollover Can Mean for Your School

In today's competitive marketplace, employers are looking for every advantage to attract and retain the best talent. In fact, 76 percent of U.S. hiring managers indicate attracting qualified candidates is their biggest challenge. Coincidentally, U.S. employees consider more benefits to be "must haves" when accepting a new position compared to 2019, including a greater emphasis on health and wellness programs, according to a 2022 MetLife research study.

What if there were a way for your school to offer a supplemental benefits program including accident, critical illness, and hospital indemnity coverage with better benefits and total transparency with the potential to earn dividends? A midyear rollover can be a game changer for employers and their employees.

What is a midyear rollover?

If your institution currently offers <u>accident</u>, <u>critical illness</u>, and <u>hospital</u> <u>indemnity</u> coverage to your employees, you have the option to switch carriers outside of the open enrollment period. All current employees who are enrolled in

the coverage at the time will be transferred to the new carrier plans without having to re-enroll.

Finding a proven supplemental benefits solution.

Look for a provider that offers midyear rollover options that can benefit your employees and your organization. Research your options for a group captive model that provides better coverage and lower premiums allowing employees to get more financial coverage with better plan designs.

Your institution deserves full <u>transparency</u> regarding claims and expenses and with clearly identifiable value. Additionally, make sure that there is no risk or extra cost for employers to participate. The best solution may provide potential year-end dividends to be invested in additional employee benefits programs.

Additional benefits for your employees and company.

With a <u>BeneRe</u> midyear rollover, the transition is seamless, and employees will be automatically enrolled in new, richer plans. You will begin to earn distributions the day your organization signs up for the program. This means immediate participation in <u>dividends</u> for future investment in benefits programs. In addition, you'll gain added credibility with your employees by offering them more value for their supplemental benefit program investment.

If you are looking for more ways to recruit and retain the best talent, a midyear rollover may be an attractive option. When you're ready to make a change to increase the value of the supplemental benefits you offer employees, <u>contact the team at BeneRe</u> for more information, or get in touch with:

Joe Sadik - National Director of Captive Programs

(484) 354-5009 joe.sadik@benere.us Schedule a time with Joe

NEWS from PROGRAM PARTNERS



Moran Technology Consulting: Supporting Successful Change

Implementing transformative changes within the unique ecosystem of higher education can be a daunting task, often met with resistance and challenges from faculty, staff, and students. Major changes to an institution may stress the IT organization's effectiveness and necessitate major transformation or programmatic changes. MTC has assisted many clients in effecting these changes as part of preparing for an ERP transformation. As a HESS Collective partner, MTC is providing organizational change management services to support Drivestream's successful implementation of Oracle Cloud as a Common & Affordable Enterprise Software Platform.

Our popular organizational change services include:

- Transformation Readiness Assessment
- Organizational Change Management Support
- Business Process Transformation/Re-design

Special opportunity: MTC will be releasing an OCM Readiness Self-Assessment survey in partnership with the HESS Consortium in February 2024. The study will help participants understand their institution's organizational change readiness and get a better sense for the landscape of change readiness across different sectors of higher education. All interested institutions are encouraged to participate and sign up to receive a copy of the landscape analysis. Follow MTC on LinkedIn to get updates on the survey release and the participation link (releasing soon!).

Empowering Higher Education through Moran Technology Consulting: Moran Technology Consulting stands as a beacon of expertise in the realm of management consultancy, known for its proficiency in orchestrating seamless organizational change in higher education institutions. Driven by a mission to empower academic organizations with effective technology adoption, Moran has honed its specialization in Organizational Change Management to guide colleges and universities toward successful transitions.

Recognizing the Importance of OCM in Higher Education: Organizational Change Management in higher education holds a unique significance. The academic environment is deeply rooted in tradition and culture, and any significant change, such as adopting new technologies or

restructuring administrative processes, must navigate the complexities of academic governance and stakeholder engagement.

Moran's OCM Expertise in Higher Education: Moran Technology Consulting excels in OCM within the higher education context, demonstrating unparalleled proficiency in several key areas:

- Tailored Solutions: Moran recognizes that each higher education institution has its own culture, traditions, and operational intricacies. They invest time in understanding the institution's unique identity and requirements before devising OCM strategies. This customization ensures that their solutions align seamlessly with the institution's vision and objectives.
- 2. **Engaging Stakeholders:** Success in OCM within higher education hinges on stakeholder engagement. Moran's experts work closely with administrators, faculty, staff, and students to secure buy-in at all levels. Their ability to communicate the value of change in academic terms fosters a sense of ownership among stakeholders.
- 3. **Effective Communication:** Clear and consistent communication is paramount in academic institutions. Moran develops communication plans that keep all stakeholders informed, involved, and reassured throughout the change process. Their messaging is designed to address academic concerns and maintain institutional trust.
- 4. **Continuous Improvement:** Moran's commitment extends beyond implementation; they monitor and evaluate outcomes, gathering feedback from stakeholders to make necessary adjustments. This dedication to continuous improvement ensures that the benefits of change are realized throughout the institution's academic journey.

Conclusion:

Moran Technology Consulting's unwavering focus on Organizational Change Management tailored to the higher education industry has positioned them as a trusted ally for academic institutions navigating the complexities of change. Their dedication to tailored solutions, stakeholder engagement, communication excellence, governance adherence, and continuous improvement sets them apart as leaders in the field. Through their expertise, Moran Technology Consulting empowers higher education institutions to embrace change as an opportunity for academic advancement and growth, solidifying their place as pioneers in the dynamic world of higher education.

Recorded Webinar: GLBA Is Not What You Think It Is!

Recorded January 25, 2024

WATCH RECORDING HERE

For more information, contact Charlie Moran, Sr. Partner & CEO, Moran Technology Consulting, Inc., (877) 212-6379, Charlie.Moran@morantechnology.com



Game-Changing Transformation in Higher Education: Embracing the Future with

Complete Cloud

In the ever-evolving landscape of higher education, institutions are facing a pivotal challenge: the pressing need to **modernize their aging applications and systems**. As they grapple with outdated systems that hinder operational efficiency, the call for a transformative solution has never been more urgent. Enter CompleteCloud – a revolutionary offering poised to redefine the dynamics of institutional operations in the education sector.

A Leap into Modern Efficiency with Oracle Cloud Integration

CompleteCloud presents a comprehensive, **all-inclusive fixed-fee solution**, tailor-made to bring state-of-the-art efficiency to the doorstep of higher education institutions. This transformative package includes the latest integrated Oracle Cloud ERP, HCM, and Student applications, accompanied by long-term support and implementation services. This blend of modern technology and expert services marks a significant step forward in addressing the complex needs of today's educational institutions.

Financial Flexibility and Strategic Alignment

Understanding the importance of financial flexibility in the education sector, CompleteCloud has ingeniously aligned its application subscription with professional services. This strategy ensures that institutions can embrace modernization without the financial burden typically associated with such significant technological upgrades. With fixed-price subscriptions, you'll **know your budget costs** for the duration of the subscription, giving predictability and stability for your technology costs.

An Industry First: Addressing Traditional Challenges

Historically, higher education institutions have been beset with challenges when dealing with traditional system integrators. Issues such as substantial upfront fees, limited post-implementation support, and a lack of adequate training have been significant barriers. CompleteCloud revolutionizes this model by offering a fixed fee, long-term application, implementation, and support program. This innovative approach provides affordability, predictability, and stability, setting a new industry standard.

Cohort-Based Collaboration: A New Era of Shared Expertise

One of the most striking features of CompleteCloud is its cohort-based program, which encourages collaboration among institutions. This approach fosters an environment where

shared experiences and expertise flourish, leading to enriched learning and operational experiences. By working together, institutions can leverage the collective wisdom of the group, driving innovation and growth in ways previously unimagined.

Leveling the Playing Field for Private, Non-Profit Institutions

CompleteCloud is specifically tailored for private, non-profit institutions, offering them a golden opportunity to level the playing field with larger counterparts. Access to a world-class platform without the burdensome costs usually associated with such technology is a game-changer, enabling these institutions to focus more on their core educational missions.

Collaborative Strength with HESS Collective

Perhaps the most groundbreaking aspect of CompleteCloud is its collaboration with the HESS Collective community beyond your cohort. This partnership creates a thriving ecosystem of shared knowledge and mutual support. Institutions are not just adopting new technology; they are becoming part of a vibrant community that grows collectively stronger through collaboration and shared experiences.

Eligibility for Your Institution

We are delighted to inform you that your institution is eligible for this program through your state association and The Coalition for College Cost Savings. The HESS Consortium and The Coalition for College Cost Savings have partnered to make this program available to your institution. This eligibility presents a unique opportunity to leverage state-of-the-art technology in a financially sustainable manner.

Conclusion

CompleteCloud is not just a product; it's a transformational movement in higher education. By integrating advanced technology with a unique business model and a collaborative community approach, it sets a new benchmark for institutional efficiency and innovation.

As higher education institutions look toward a future filled with challenges and opportunities, CompleteCloud stands as a beacon of hope and progress, ushering in a new era of educational excellence. To learn more about the program and schedule a consultation click here.



More than 35 private colleges and universities are a part of First American's **Coalition Group Rebate Purchasing**Card Program! This program allows each enrolled member to benefit from higher rebates based on the Group's

collective annual spend, plus many more benefits:

- No Fees
- Limited Risk
- Generous Cycle Times
- Flexible Payment Options
- Dedicated Implementation Team
- Online and Mobile
- Software Integration
- Safety and Security
- Direct Access to your Product Specialist

Upcoming LIVE WEBINAR!

Coalition Group Rebate Purchasing Card Program (FAEF)

Tuesday, February 20, 2024 at 2:00 Eastern

REGISTER HERE

More upcoming live webinars from Coalition partners:



AI in Higher Education Joint Study Results

February 9, 2024 at 1:00pm Eastern

REGISTER HERE

D₂L

Create exceptional learning experiences without the need for 3rd party tools or coding expertise

March 7, 2024 at 1:00 PM Eastern

REGISTER HERE



Monetizing IPv4 Addresses to Pay for School Projects

March 14, 2024 at 1:00 PM Eastern

REGISTER HERE

paymerang | finance automation for the modern enterprise

What our Higher Education clients are saying about Paymerang



"Paymerang saves you so much time. You will wonder why you didn't implement sooner."

Assistant Controller, Doane University

"I can't tell you how fortunate we feel to have transitioned to Paymerang before working remotely. It's been a life saver!"

Director of Accounts Payable and Payroll, Nazareth College or Rochester

"We were just discussing this morning what a good partner Paymerang has been for CSU. We are proud to recommend your company every chance we get."

Vice President of Finance, Charleston Southern University

"Paymerang saves us time and money and keeps our AP team safer during this unparalleled time of COVID."

VP Finance and Administration, Columbia College

"I wish we would have done this sooner! Quick and easy implementation, especially while working remotely."

Board of Trustees, Beloit College

"If you're worried you're too busy, this is something that can fit even the busiest person's schedule."

VP Finance and Administration, Columbia College

"Issuing CARES Act payments to students via Paymerang was a no-brainer when it came to convenience, lower costs, and quality customer service."

Controller, Goshen College

"The entire implementation was very seamless. I was very pleased with the process!"

Executive Director of Business and Financial Services, Elizabethtown College

"Everyone at Paymerang has been terrific! Your implementation plan and constant contact with us made this the easiest implementation I have ever helped perform."

Chief Financial Officer, High Point University



Congratulations to Coalition Program Partner, Granite, for these recent accomplishments:

- Granite Named Official Partner for Microsoft Teams Operator Connect
- Granite Awarded Association of Fundraising Professionals Outstanding Corporate Philanthropist Award
- Granite Telecommunications Honored at U.S. Broadband Summit in Washington D.C.

With lower-cost invoicing, a single point of contact, and US-based, concierge 24-7-365 customer service, Granite can become your one-stop solution for your voice, data, internet, and wireless communications needs. To start a conversation, contact:

Joseph Gephart: (561) 868-8190, coalition@granitenet.com

BRANDER GROUP More Great Articles and Insights from Brander...

How Will Market Stability Affect IPv4 Prices in 2024

IP Bandwidth Usage and Demand Forecast for 2024

The Broadband Equity Access and Deployment (BEAD) Program is a **\$42 Billion** initiative administered by the U.S. Government to help subsidize broadband internet development in rural areas across America. Eligible organizations submit proposals to receive funds in a two-phase process, which is reviewed and approved by the National Telecommunications and Information Administration (NTIA). Bookmark this page for weekly budget allocation updates throughout 2024.

Upcoming Live Webinar!!

Monetizing IPv4 Addresses to Pay for School Projects
March 14, 2024 at 1:00 PM Eastern

REGISTER HERE

More information about Brander's services is <u>HERE</u> or call/email at (702) 560-5616, <u>info@brandergroup.net</u>



Are You

- Earning Commission on the Hotel Rooms Booked by Your Campus Visitors?
- Gathering Valuable Data on Your Campus Visitors?
- Providing a Personalized Welcome to Your Campus Visitors?

If not, watch this NEW Campus Travel Quick Overview (3 minutes)

Interested in learning more? Watch this <u>recorded program introduction</u> or contact Larry Handel larry@campustravel.com, (410) 267-0866 for more information.

Parents and campus visitors love working with Campus Travel Management:

Drexel University Parent

Hi Larry and Peggy,

Thank you for all your help. My family has been using your travel services for almost four years now. Our daughter is a full-time student at Drexel University.

Campus travel services is a must needed service for the families that travel to visit their children in college. Thank you!

Paul

Loyola University Consultant

CTM Team

I am very impressed with the responsiveness of your team. I have told the Campus Visit team at Loyola about my experience and positive impression.

Thanks for the services you provide to colleges and universities. I am an Enrollment Management consultant and I know how important the campus visit experience is in the college decision process.

Pam

Wheaton College Parent

Peggy,

Thank you so much! And love that Wheaton offers this service to parents! We have used it every time we have come to visit our daughter. I just booked the wrong hotel as the rest of our party is staying at the Courtyard. I appreciate you helping with the cancellation.

We have had such an amazing experience with how well Wheaton treats the parents, from services like this, to communicating information and loving the Wheaton students so well.

We have twin daughters, both freshmen, but at two different colleges. And the experiences are completely opposite!

Thanks again for your help and the great service you provide to visiting parents and family! Well done Wheaton!!!

Dianne



Student health insurance plans designed to meet the needs of today's college students



Low out-of-pocket expenses for students — copays only for prescription, urgent and emergency care, doctor and specialist visits



Coverage includes intramural and club sports



Unlimited Teladoc medical and mental health virtual visits



Partnerships with Student Health and Counseling Centers with the ability for full reimbursement for covered services. Option to waive student copay and deductible for those covered services and treatments



UnitedHealthcare Global benefits include medical evacuation and repatriation and global emergency and medical assistance abroad

Letter of Recommendation, October 11, 2023:

"I wanted to take the time and thank you and your team at United Healthcare (UHC) for the collaborative relationship and exceptional service you've provided to us here at Mercy College of Ohio. Over the last six (6) years UHC has worked diligently to provide the best possible insurance coverage for the student body at Mercy and keep the rates as competitive as possible.

The communication provided is always clear and response time is very quick and expeditious! As time is a valuable commodity for everyone, this allows us to complete our tasks effectively and efficiently, which is appreciated by all involved. During recent transitions within UHC, there were no noticeable differences from those of us at Mercy.

We look forward to continuing our relationship and collaboration with you and your team at UHC and would always recommend the services UHC, and your team, provide. Thank you and best of luck moving forward!"

- Marc S. Adkins, VP of Student Affairs and Dean of Students, Mercy College of Ohio

Questions?

Contact Debbie Delli Santi at **DDelliSanti@uhcsr.com** or at **1-727-563-3415** or John Maxwell at **JMaxwell@uhcsr.com** or at **1-215-902-9930**.

UnitedHealthcare Student Resources does not discriminate on the basis of race, color, national origin, sex, age or disability in health programs and activities.

ATTENTION: Language assistance services, free of charge, are available to you. Please call 1-866-260-2723.

ATENCIÓN: Usted tiene a su disposición servicios de asistencia en otros idiomas, sin cargo. Llame al 1-866-260-2723.

注意:免费提供语言协助服务。請致電 1-866-260-2723。 23COL4737



For more details, watch this <u>pre-recorded</u>, <u>10-minute Program Overview</u> (applicable in all states except NY).

For colleges and universities in NY, please refer to this NY Program Overview



Unlock Your Share of \$5.54 Billion!

In December 2023, the wheels were set in motion for the Visa/Mastercard Settlement, and the clock is ticking towards the May 31, 2024 claim deadline. The stakes are high with \$5.54 billion at play, and MCAG is here to ensure you don't miss out!

If you are already an MCAG client, MCAG has been working diligently to streamline the claims filing process on your behalf. In some cases, we may be reaching out to you to ensure we have the most accurate and up-to-date information for your account. The best part? You won't need to lift a finger when you receive your claim form. MCAG will handle the submission for you, so you can focus on what you do best.

If you are NOT yet an MCAG client, now is a good time to take a closer look at the benefits of becoming an MCAG client. The Coalition has partnered with MCAG, a class action settlement expert, to assist eligible private colleges and universities with recovering cash potentially due from class action settlements. You can engage MCAG now to ensure that a proper and timely claim is filed on your behalf for the Visa/MC settlement and beyond to future settlements you qualify for.

Benefits of using MCAG's service.

- Limit your administrative burden you are not required to gather, analyze, or submit claim forms.
- Avoid searching for data to submit a claim (the Settlement covers transactions from 2004 into 2019). With MCAG, no data is required.
- Eliminate the need to track important dates and claim filing deadlines.
- Ensure claim form compliance -- MCAG's filing processes are verified and proven.
- Enjoy recovery optimization managed by a seasoned industry expert.

This is an optional service, and there are no upfront fees. MCAG charges an all-inclusive contingent fee of 20% of any recoveries that you receive.

Registering for MCAG's Service is easy.

- 1. Click here to visit MCAG's website for Coalition members.
- 2. Enter your business information, and that's it!

Download Q1 Report

For additional information, visit <u>www.mcagregister.com</u>, and enter access code CCCS50.

Payment Card Settlement Disclaimer: Claim forms will begin to be delivered and available online in December. No-cost assistance is available from the Class Administrator and Class Counsel during the claims-filing period. No one is required to sign up with any third-party service in order to participate in any monetary relief. For additional information regarding the status of the litigation, interested persons may visit www.paymentcardsettlement.com, the Court-approved website for this case.



Rising energy bills? Aging infrastructure? Unsustainable operations?

The Coalition's Energy Sustainability Program (ESP) provides the resources necessary for private, nonprofit schools to move their campus toward a sustainable energy environment and support decarbonization, reduced energy operating expenses, resiliency, tackling deferred maintenance, and other related campus goals.

From campus infrastructure assessment through project implementation and beyond, the ESP Partners will guide colleges and universities by providing innovative financing solutions, experienced technical partnership, and the ongoing information they need to successfully develop and follow an actionable roadmap that addresses their specific objectives.

The ESP's first five projects are currently underway at Lewis and Clark College, Marquette University, Spelman College, Morehouse College, and The New School. Each school is undergoing a comprehensive campus strategic assessment led by Ecosystem which will serve as the foundation for developing actionable roadmaps tailored to their specific campus objectives.

The Coalition ESP will work closely with these institutions and facilitate their journey toward energy sustainability, and we look forward to collaborating with you too. Together, we can contribute to a more environmentally conscious education sector and a brighter, more sustainable future for all.

For more information about the Coalition Energy Sustainability Program and its initiatives, please visit https://www.thecoalition.us/energy-sustainability-program, or reach out to:

Bill Vinnicombe, CEO Solar Financing Solutions

(650) 823-7247, bill@solarfinancingsolutions.com

COALITION PROGRAM PARTNERS

The programs listed below have been thoroughly investigated and vetted to provide discounted pricing and/or enhanced terms and conditions unavailable elsewhere.

Athletics	CBIZ Borden Perlman Sports	Intercollegiate Sports Insurance
Energy / Sustainability	Ecosystems, Solar Financing Solutions, First American Education Finance	Energy Sustainability Program
Facilities	Fastenal	MRO and Construction Solutions
	First American Education Finance	Project Financing
Finance	Benerē	Supplemental Benefits
	Campus Travel Management	Hotel Revenue
	EZLease	Lease Accounting Software
	First American Education Finance	Purchasing Card
	First American Education Finance	Project Financing
	IMA	Property/Casualty Risk Management
	Managed Care Advisory Group	Settlement Recovery Services
	Mindstream	Management Consulting
	Paymerang	Procure to Pay Automation
Gender, Safety & Equity	Grand River Solutions	Harassment and Discrimination Solutions
Health / Wellness	United Healthcare	Student Health Insurance Tele Health Tele Behavioral Health

Human Resources	AffinityLTC	Group Long Term Care Insurance
	Benerē	Supplemental Benefits
Legal	IMA	Risk Management
	Managed Care Advisory Group	Settlement Recovery Services
	Mindstream	Management Consulting
Technology/ Telecom	Brander Group	IPv4 Brokerage Services
	D2L	<u>Learning Management System</u>
	Doctums Global	IT Consulting
	Drivestream	Oracle Cloud Implementation
	Granite Telecommunications	Voice and Data Solutions
	Higher Ed Systems and Services Consortium (HESS)	Administrative Systems
	IMA	<u>Cyber Insurance</u>
	Moran Technology Consulting	<u>IT Consulting</u>
	Strata Information Group	IT Consulting
Travel	Campus Travel Management	Hotel Revenue



COALITION BUSINESS AFFILIATES



Coalition Business Affiliates are companies that support independent, nonprofit higher education and are committed to providing solutions and discounted pricing to Coalition member colleges and universities. These companies have been referred to The Coalition by at least three private, nonprofit colleges that use their products/services.

Company	Services	Contact
<u>Entrinsik</u>	Informer Reporting Enrole Registration Management, Ecommerce, & Reporting System	Simone McGrath. Sales Director
Everspring	Online course program development	Alicia Jahant, VP University Partnerships
<u>Filewave</u>	Device management MDM Solutions	Willem Boom, VP Sales
Fischer Identity	Identity and Access Management	Chuck Donnelly, VP Field Operations
Higher Digital	Management consulting for ERP transformation projects	Wayne Bovier, CEO
<u>Pathify</u>	Engagement hub and student portal	Loui Atchison, Field Marketing Lead

The Coalition and its Program Partners Who We Are and What We Do



Visit the playlist – Who We Are and What We Do on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when

new videos are added.

Program Overview Videos

(+/- 2 minutes each)

Quickly determine programs of interest to research further:

THE COALITION – Who We Are and What We Do

The HESS Consortium (Higher Education Systems and Services)

Supplemental Benefits from BENERE

Hotel Revenue from CAMPUS TRAVEL MANAGEMENT

ERP and Technology Consulting from MORAN

Lease Accounting Compliance with EZLEASE

About GRANITE Telecommunications

Settlement Recovery Services from MCAG

Procure to Pay Automation from PAYMERANG

Maintenance, Repairs, and Operations Management from FASTENAL

Learn more about all the Coalition's cost-saving and transformative programs **HERE**



NEWS from HESS



Enterprise Software Financing: Trends in Higher Ed and Approaches to Funding

Recorded January 18, 2024

WATCH RECORDING HERE

In this webinar, First American focuses on the importance of having the current and right technology to support the institutional connection between staff, faculty, and students.

Topics discussed:

- Current investment trends shaping Higher Education's digital transformation efforts
- Strategies to mitigate overlapping expenses during ERP conversion
- How to appropriately align ERP implementation expenses to useful life
- How other institutions are using these strategies



GLBA Is Not What You Think It Is.

Recorded January 25, 2024

WATCH RECORDING HERE



AI in Higher Education Joint Study Results

February 9, 2024 at 1:00pm Eastern

REGISTER HERE



Create exceptional learning experiences without the need for 3rd party tools or coding expertise

March 7, 2024 at 1:00 PM Eastern

REGISTER HERE



Monetizing IPv4 Addresses to Pay for School Projects

March 14, 2024 at 1:00 PM Eastern

REGISTER HERE

MEETINGS and EVENTS

Recent Events

Enterprise Software Financing: Trends in Higher Ed and Approaches to Funding (FAEF)

Recorded January 18, 2024

WATCH RECORDING HERE

GLBA Is Not What You Think It Is (Moran)

Recorded January 25, 2024

WATCH RECORDING HERE

New Program Introduction: Campus Travel Management

WATCH RECORDING HERE

Upcoming Events

Al in Higher Education Joint Study Results (Doctums)

February 9, 2024 at 1:00pm Eastern

REGISTER HERE

Coalition Group Rebate Purchasing Card Program (FAEF)

February 20, 2024 at 2:00 Eastern

REGISTER HERE

Create exceptional learning experiences without the need for 3rd party tools or coding expertise (D2L)

March 7, 2024 at 1:00 PM Eastern

REGISTER HERE

Monetizing IPv4 Addresses to Pay for School Projects (Brander Group)

March 14, 2024 at 1:00 Eastern

REGISTER HERE

SACUBO Annual Meeting

Louisville, April 14-16

Come say hello to The Coalition and select program partners: Booth 113

WACUBO Annual Meeting

Anaheim, April 28 - May 1

Come say hello to The Coalition and select program partners: Booth 107