



REAL CUSTOMERS, REAL RESULTS

RAPID RETURN ON INVESTMENT:

"Fastenal offers a great VMI opportunity through its vending machine service. I would recommend the Fastenal (FAST 5000) program to anyone needing a quality vending solution."

- Doug Johnson, Xcel Energy Category Manager, Sourcing (Minneapolis, MN)

Results Reported: Total program costs reduction of 30-50% (vs. previous vending machines)

MINIMIZE INVENTORY COSTS:

"It essentially does the job of an inventory control manager. . . That's huge for us."

- Ricardo Lopez, VP of Operations, Lakeshore Technologies (Lakeshore, MI)

Results Reported: Reduction in inventory of 75% (estimated at \$20,000 per month)

INCREASE PRODUCTIVITY:

"The Fastenal vending system has reduced the down time in man hours of time spent looking for items. The machines have also reduced our workers comp claims on not having the safety gear available."

- Matthew Maloney, Supervisor of the Facility Services Dept, Mercy Health, Oklahoma City, OK

REDUCE CONSUMPTION:

"Inventory is easier to keep on hand and easier to count and reorder. Tool crib attendants spend more time showing cost savings, writing PO's, billing, etc. . . . Corporate and department heads love it. They get automated reports about usage. They also love that tool crib attendants no longer have to make a judgment call about giving out additional gloves."

- Charlie Dillon, Tool Crib Manager, Waterloo Industries (Waterloo, IA)

Results Reported: In the first month of use, glove consumption went from more than \$13,000 to \$9,200

REDUCE LABOR COSTS:

"Fastenal has taken on the burden of inventory management and our guys spend far less time walking and waiting to get needed supplies."

- Scott Bowen, Purchasing Manager, Roush Fenway Racing (Concord, NC)

Results Reported: Labor involved in managing and retrieving inventory has been reduced 20-25%

WHY FASTENAL?

LOCAL STORE SERVICE

2,600+ stores worldwide



ADDITIONAL SERVICES

- Inventory & Product Solutions
- Process Mapping
- Safety/Inspection Services
- Exclusive Brand Product Alternatives
- Quality, Engineering & Lab Services
- Manufacturing Services



DISTRIBUTION SUPPORT

14 regional distribution centers



Growth Through Customer Service®

WHY FASTENAL VENDING?

Reduce Consumption

- ✓ Accountability for all
- ✓ Decrease on-hand inventory without compromising availability



Promote Cost Savings

- ✓ Eliminate POs, stock-outs, down time, and costly rush orders



Customize Reporting

- ✓ Track what you want and when you want it
- ✓ Set alerts as desired

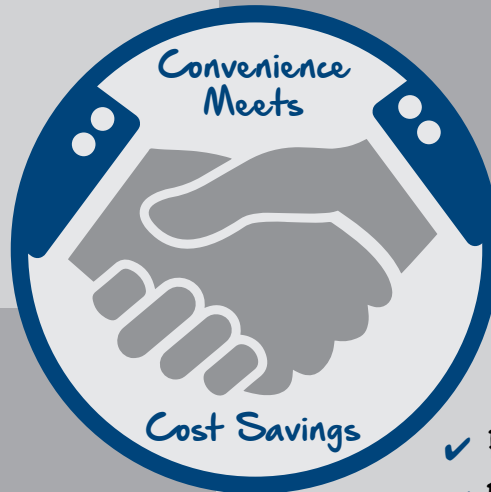


Improve Productivity

- ✓ Product is always immediately available where and when it's needed

Increase Safety: Product access 24/7

- ✓ Ability to track injuries



Automate Ordering

- ✓ Product usage monitored online
- ✓ Product replenished as needed



Provide Support & Training

- ✓ U.S. based Tech Support
- ✓ Local account representative



Transform your Supply Area

- ✓ Vending creates a clean and organized environment

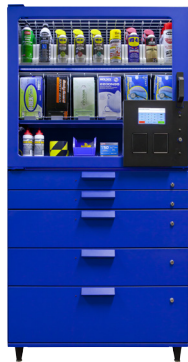
FULL LINE-UP OF VENDING SOLUTIONS

10000SL Series

- High capacity product storage
- Supports a wider range of product sizes and shapes
- Ability to set specific control access to individual cabinets and drawers
- Employees can dispense multiple items with a single transaction
- Automatically tracks *who* dispensed *what*, and *how much*
- Real-time inventory visibility



Single-Door Cabinet



Door-Drawer Combo



Drawer-Only Unit



18-Door Locker



24-Door Locker



27-Door Locker

Standard Series

FAST 5000/FAST 3000

- Can be configured/adjusted on site by our local Fastenal rep
- Highest level of control and accountability – single-item dispensing
- Verified vend technology eliminates hang-ups in the machine
- Fastenal offers vending-friendly packaging specifically designed for our coil machines

Lockers

- Can be used for customer-owned asset management (check in/check out)
- Asset features include lock out, recharge, inspection and calibration management
- Multiple compartment sizes and offerings
- Can be used for will call delivery and drop off
- Multiple lockers can be run by a single controller



FAST 5000



FAST 3000



3-Door Locker



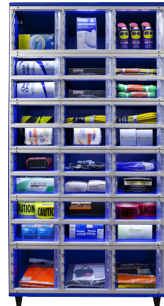
12-Door Locker



18-Door Locker



27-Door Locker



30-Door Locker



36-Door Locker

Specialty Series

Cutting Tool Machines

- Small footprint – perfect for work cell environments
- Ability to capture multi-level transaction data (job number, work order, etc.)

Bev Machines

- A fully-automated solution to ensure compliance with your hydration program

Outdoor Lockers

- Offers 24/7 will-call pick up and delivery options



FAST 2000CT



FAST 4000CT



FAST Bev



Outdoor Locker

24 Hour FAST Solutions Support
(866) 829-1564

Attach Business
Card Here

YOUR LOCAL SOURCE FOR MILLIONS OF PRODUCTS

CAN'T FIND IT ON OUR SHELVES? WE CAN SOURCE AND STOCK IT FOR YOU.

Fasteners

Retaining Rings & Clips
Set Screws
Rod & Strut
Furniture Fasteners
Fastener Assortment Kits
Anchors
Thread Repair
Riveting & Self Clinching Products

Work Resources
Bolts
Set Screws
Sockets
Screws

Nuts
Washers
Pins
Nails



Chemicals & Paints

Cleaners, Degreasers, & Electrical Cleaners
Floor & Surface Care Chemicals
Repellants & Pest Control
Lubricants, Penetrants, & Corrosion Inhibitors
Grease Products
Paints, Marking, & Accessories

Repair Chemicals
Silicones, Caulks, & Sealants
Threadlocking Chemicals



Janitorial

Cleaning Products
Cleaning Equipment
Wiping Products
Mops & Mopping Equipment
Brooms, Brushes, & Dust Pans
Squeegees & Window Cleaning Equipment

Cleaning Hardware
Restroom Care
Trash Cans & Liners
Food Service Supplies



Raw Materials

Ball Stock
Angle Products
Foil Products
Precision Blanks & Raw Blanks
Sheet Stock Material
Wire Products

Extruded T-Slot Bars & Accessories
Industrial Flooring Products
Trim & Seals
Bar Stock
Tube Stock

Power Transmission & Motors

Mounted Bearings
Unmounted Bearings
Bearing Components
Bearing Heaters & Accessories
Pullers & Accessories
Slide Hammers & Accessories
Linear Motion
Bushings
Drive Belts
Sheaves & Pulleys

Collars, Couplings & Components
Chain & Sprockets
Seals & Accessories
Grease Fitting Products
Grease Guns & Accessories
Shims & Shim Stock
HVAC Motors & Accessories
Motors
Motor Accessories
Gearing



Look for these exclusive brands, available only at Fastenal.

Tools & Equipment

Cordless Power Tools
Corded Power Tools
Power Tool Accessories
Hand Tools
Hand Tool Storage
Air Tools & Accessories
Powder Actuated Systems & Accessories
Power Equipment
Landscaping Tools & Outdoor Equipment
Clamping & Holding

Measuring, Leveling, Testing, & Inspection
Flashlights & Batteries
Jobsite Preparation & Coverings
Fastener Installation & Repair Tools
Repair & Replacement Parts



Cutting Tools & Metalworking

Holemaking & Drilling
Turning Products
Milling Products
Threading & Tapping
Metalworking Fluid Products
Metalworking Chemicals
Reamers
Broaches & Accessories
Tooling Components

Toolholding Systems
Metalworking Hand Tools
Precision Measuring Tools
Metalworking Machinery Accessories



Lifting & Rigging

Cable & Accessories
Chain & Accessories
Cranes, Trolleys, & Accessories
Eye Bolts & Eye Nuts
Festoon Kits & Accessories
Hoists, Lever Tools, & Cable Pullers
Jacks & Accessories
Lifters & Accessories
Lifting Beams & Clamps

Lifting Hardware
Lifting Hooks & Attachments
Rigging Hooks & Attachments
Rope & Rope Accessories
Slings & Accessories
Winches & Winch Accessories



Office Products & Furniture

Office Supplies
Partitions & Accessories
Filing Cabinets & Accessories
Bookcases & Accessories
Computer Stands & Accessories
Desks & Accessories
Office Chairs & Accessories
Coat Hooks & Racks

Tables & Chairs
Podiums & PA Systems
Moving Products
Industrial Seating Products
Paper Shredders & Accessories



Lighting

Ballasts & Accessories
Circuit Track & Accessories
Emergency Lighting & Accessories
Fixture Accessories
Fixtures
Lamps

Outdoor Lighting & Accessories
Recycling Kits
Sensors & Accessories
Work Lights & Accessories
Sign Lighting



Safety

Eye Protection
Hearing Protection
Respirators
Hand Protection
Protective Garments
Foot Protection
Ergonomics
Fall Protection
Confined Space Equipment
Locking & Tagging
Facility Identification
Matting
Spill Containment
Safety Storage Cabinets & Containers

Jobsite Communications & Security
Traffic Control Products
Fire Protection
First Aid & Emergency Products
Hydration Products
Law Enforcement & Secure Facility
Head & Face Protection
Joint Support
Gas Detection Accessories
Gas Detectors



Electrical

Power Cords
Plugs, Receptacles & Connectors
Terminals & Wire Connectors
Wire Management
Electrical Wire & Accessories
Industrial Controls
Fuses & Breakers
Conduit & Accessories
Electrical Tools

Data, Voice & Video Components
Solar Products
Meters & Accessories
NEMA Cabinets & Accessories
Boxes, Covers & Accessories
Temperature Measurement
Work Resources



Plumbing

Pipe Fittings
Pipe & Pipe Accessories
Tubing & Accessories
Valves & Valve Accessories
Flanges, Gaskets & Materials
Pipe Equipment
Drains & Accessories
Drain Cleaning & Accessories
Plumbing Pumps & Equipment
Water Treatment

Faucets & Faucet Repair Parts
Fountains, Sinks & Accessories
Shower Accessories
Toilets & Accessories
Water Heaters & Accessories
Restroom Hardware
Water Filters & Accessories
Hose & Hose Products



Welding

Welding Helmets & Eye Protection
Safety Clothing & Equipment
Welding Chemicals
Welding Cable & Accessories
Consumables

Welding Tools & Support Components
Welding Rods & Wire
Soldering Products
Gas Apparatus
Welding & Cutting Machines



HVAC

Filters
A/C & Refrigeration
Air Treatment
Heating Equipment
Ventilation
HVAC Test Instruments

HVAC Tools
HVAC Controls
Valves & Accessories
HVAC Chemicals



Material Handling, Storage & Packaging

Storage Equipment
Material Moving
Drums & Drum Handling
Equipment
Ladders & Work Accessing Equipment
Casters & Wheels
Tape
Levelers, Noise & Vibration Control

Packaging Products
Workbenches, Work Tables & Accessories
Counters & Cabinet Systems



Abrasives

Diamond Abrasives
Bonded Abrasives
Coated & Non-Woven Abrasives
Production Abrasives
Brushes & Deburring Products
Carbide Burr Products

Buffing & Polishing Products
Files
Sand Blasting Equipment & Accessories
Abrasive Accessories



Hydraulics & Pneumatics

Fittings
Hose & Hose Products
Tubing & Tubing Accessories
Clamps & Collars
Air Preparation
Pressure Gauges & Accessories

Valves & Accessories
Flanges, Gaskets, & Rings
Actuators & Cylinders
Crimping Machines & Accessories
Pumps & Accessories



Fleet & Automotive

DOT Fittings
DOT Hose & Tubing
Air Line Products
Fleet Electrical Products
Batteries & Accessories
Fleet Filters & Accessories
Driver & Vehicle Compliance Products
Towing & Cargo Control
Tire & Wheel End Products
Fleet Replacement Parts

Automotive Fasteners
Automotive Specialty Tools
Shop Equipment
Fluid Transfer Products
Automotive Chemicals
Dock & Trailer Equipment
Truck Boxes & Vehicle Racks



Hardware

Strut Channel, Clamps & Hangers
Entry & Exit Door Products
Hasps, Hinges & Latches
Spring Products
Hardware Supplies
Electronic Hardware
Door Locks & Components
Construction Hardware & Supplies

Braces & Brackets
Caps & Plugs
Gate & Fence Hardware
Cabinet Hardware
Window Hardware



Mil-Spec

Supplier Diversity & Green Solutions



To learn more about our programs, visit fastenal.com or email suppliercert@fastenal.com or gogreen@fastenal.com

Made in the USA products available

Emergency Response & Recovery



Earthquakes

Floods

Hurricanes

Oil Spills

Power Outages

Extreme Heat

Tornadoes

Volcanoes

Wildfires

Winter Storm

Landslides



On-site Trailer Containers



Local Service



Disaster-Specific Products



Stores



Systems



Distribution

FASTENAL®

fastenal.com

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