



# GRANITE IS THE ONE STOP SHOP FOR ALL TELECOM NEEDS FOR COLLEGES AND UNIVERSITIES NATIONWIDE

Granite delivers one-stop voice and data solutions to governmental agencies, educational institutions and multi-location businesses throughout the United States and Canada. The initial goal was simple - to make sourcing and managing local and long-distance phone services easier for our customers. Granite is able to do this by providing:

- A single point of contact, program manager for all customer service issues
- One customizable invoice for all customer locations, both enterprise and nationwide
- An exclusive web-based portal that allows for inventory visibility, customized reporting, usage, ticketing, and more

Today, Granite is the leader in aggregating voice services such as VoIP and Plain Old Telephone Services (POTS). We've also extended our unique value-add to a range of modern services. Granite's voice and data solutions now include:

- VoIP (e.g., SIP)
- Analog Voice (e.g., POTS, Centrex, etc.)
- Internet Access
- Managed Wireless POTS Replacement (EPIK)
- DIA Ethernet
- ISDN PRIs
- Premises Equipment
- Wireless Voice and Data
- MPLS
- Long Distance
- Fleet Management
- And more...



One of the features that makes Granite a preferred provider of over 75 of the Fortune 100 companies is its 24x7x365 customer service desk. Unlike the arduous IVR systems, touch-tone auto-attendant menus, extended hold-times, and off-shore call centers of other carriers, a telecom trained member of Granite's US-based customer service team.

Interested parties are encouraged to contact our team at [Coalition@granitenet.com](mailto:Coalition@granitenet.com) any time to verify this unmatched availability!

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