



THE POWER — OF — COLLABORATION

As a benefit of your state private higher education association membership, you have access to many cost-saving and transformative programs negotiated on your behalf by [The Coalition for College Cost Savings](#) (Coalition). Below are invitations to two live introductory webinars being offered in September and a list of several recent introductory webinar recordings that you can review as time allows.

These are just recent additions to the portfolio of Coalition programs. The Coalition offers additional programs of interest to Athletics, Facilities, Finance, HR, Title IX / DEI, Student Services, Technology, Legal, Risk Management, and more. For a complete list, visit [Coalition Programs](#).

Please share this newsletter with others on your campus so they can learn about the benefits of these programs, negotiated on your behalf by The Coalition and your state private higher education association.

Live Webinars in September:

September 14 at 2:00 eastern: Campus Travel Management program introduction. Campus Travel Management works with local hotels to provide the technology necessary for data, reporting, and commissions on hotel reservations made by guests visiting campus.

Primary audience is CFOs, Admissions, Advancement, Athletics, and others who host events on campus.

[REGISTER HERE](#)

September 25 at 2:00 eastern: First American Education Finance will review the benefits of the **Coalition PCard Program**, demonstrate the online platform, and answer your questions as you decide if this PCard program is a good fit for your campus.

Primary audience is CFOs, Controllers, and those who manage your campus PCard program.

[REGISTER HERE](#)

The Coalition has recently negotiated several new opportunities for you to save and streamline operations. The following recorded introductory webinars are available for you to review at your convenience:

Benere is revolutionizing supplemental benefit programs with better benefits at a lower cost, total transparency, and distributions to reinvest in your employee benefits program.

Primary audience is HR, CFOs: [Introductory Video](#) (2 min.); [Introductory Webinar](#) (34 min.)

The **Brander Group** provides IPv4 brokerage services, helping colleges monetize their unused IPV4 addresses, often to fund IT upgrades.

Primary Audience is CIOs, CFOs: [Introductory Webinar](#) (50 min.)

The **Coalition Energy Sustainability Program** provides the necessary resources for you to move your campus toward a sustainable energy environment and meet your goals around decarbonization, energy operating expenses reduction, resiliency, deferred maintenance, and other related campus objectives.

Primary Audience is CFOs, Sustainability Directors, Facilities, Operations, Environmental Sciences Faculty: [Introductory Webinar](#) (60 min.)

Moran Technology Consulting provides the services of trusted and experienced advisors to work alongside your IT team (as much or as little as you need) to support the success of your ERP transformation.

Primary Audience is CIOs: [Introductory Webinar](#) (15 min.)

Doctums is a management and technology consulting firm solely committed to higher education. They bring years of deep experience to provide bespoke support in strategy, administration, and the student experience, unlocking the potential of technology you already have.

Primary Audience is CIOs: [Introductory Webinar](#) (38 min.)

In addition to these new partnerships, you have probably heard many times at meetings hosted by your state private higher education association about these long-standing, highly successful Coalition programs:

Paymerang: Procure-to-Pay Automation. [Overview video](#) (< 2 min.)

IMA: Property/Casualty, Cybersecurity, Risk Management. [Introductory Webinar](#) (30 min.)

Project Financing with First American Education Finance: [Program Brochure](#)

United Health Care: Student Health Insurance, Tele Health, Tele Behavioral Health. [Program Brochure](#)

AffinityLTC: Group Hybrid Long-Term Care Insurance. [Program Brochure](#)

MCAG: Recovery of Funds from Class Action Settlements. [Overview Video](#) (< 2 min.)

EZLease: Lease Accounting Software. [Overview Video](#) (< 2 min.)

Intercollegiate Sports Insurance: [Program Brochure](#)

Fastenal: MRO and Construction Supplies. [Overview Video](#) (6 min.)

Grand River Solutions: Title IX, Clery, ADA (and more) training/consulting/mentoring. [Website](#)

We hope your 2023-24 academic year is off to a great start and you will look to The Coalition for ways to improve your campus operations, making them even more efficient and cost-effective than they already are.

Please visit [The Coalition Website](#) for more details about each of the programs listed above, and contact Anita at The Coalition (girelli@thecoalition.us) with questions.

Lyen, Anita, & Keith

PARTNER SPOTLIGHT



Are You Earning a Commission on Hotel Rooms Booked by Campus Visitors?

You Should Be!

The Coalition's newest Program Partner, **Campus Travel Management (CTM)**, works with local hotels to provide the technology necessary for data, reporting, and commissions on hotel reservations made by parents, families and guests visiting campus, and does so, at zero cost to the institution.

Each academic year, thousands of highly motivated students, parents, friends and families, prospective students, athletic fans, alumni, registrants and guests travel to your campus for institutionally sponsored conferences and events.

When your campus hosts an event that brings visitors from out of town, your campus should be getting the benefits, which include **hotel data, reporting and commission!**

If you are not, CTM will provide the tools to make it possible. They will also build and maintain a state-of-the-art hotel portal for your website that makes reservations easy for out-of-town visitors and reduces your site manager's workload.

Since the outset of this program in 2014, over 100 colleges and universities have received over \$2 million in quarterly payments. Estimated 2023 3rd quarter checks exceed \$100,000.

This new Coalition travel program features:

- free customer service
- online password-protected database
- out-of-state hotel discount reciprocity
- development and maintenance of visitor landing page
- reporting that can be used for supplier diversity, economic impact and/or other business travel contracting.

Campuses currently utilizing the services include American, Brown, Creighton, Drexel, Duquesne, Emory, Georgetown, Harvard, Howard, Lehigh, NYU, Rice, Tufts, Tulane, Wellesley, and more.

Already have either a contracted travel agency, use Concur and/or have a campus owned or contracted hotel or conference center? We especially urge you to attend as you might be surprised to learn how CTM will fill a gap that your current contracts missed.

Mercer University, a private, nonprofit college in Georgia recently partnered with CTM and has already received bookings. “The special rates and waived fees are now available at select Macon-area hotels and soon will be offered at hotels near Mercer’s other campuses in Atlanta, Savannah and Columbus,” said Ken Boyer, associate vice president for auxiliary services. “The discount can vary depending on room availability but can typically range from 5% to 15%,” he said.

“It’s really for anybody that’s visiting the University — parents, prospective students, people coming in for concerts at The Grand Opera House, athletic events, you name it,” Boyer said.

To learn how your campus can benefit from this new stream of unclaimed revenue, a 30-minute webinar will be presented on Thursday, September 14, at 2pm EST. If you can’t make it, let us know (larry@campustravel.com, (410) 267-0866) of your interest and a representative from CTM will contact you with information and a copy of the presentation.

Campus Travel Management will host an **introductory webinar** on

Thursday, September 14, 2023 @ 2:00 PM EST

[REGISTER HERE](#)

NEWS from PROGRAM PARTNERS



PCard Annual Report

The Coalition is pleased to announce that the First American Education Finance PCard Program met its goal of reaching the **maximum rebate percentage tier of 1.40%** on qualified purchases* for the July 1, 2022 – June 30, 2023 annual cycle! In addition to a substantial rebate based on the group's aggregate purchases, participants enjoy a state-of-the-art administrative system for managing PCard use on their campuses.

Rebate checks totaling over \$350,000 were mailed directly to participating schools with the average rebate being almost \$12,000 per school.

The Coalition FAEF PCard Program features:

- Online and mobile capabilities
- Seamless training and implementation
- No annual fees
- No minimum spend requirement
- Generous payment terms
- Rebates based on the cumulative spend of the entire Coalition group
- Mobile receipt attachment
- Automatic approval routing
- Real-time account management tools

* Large ticket and Visa Partner purchases earn a rebate of .40%

FAEF will host a **live, interactive webinar on Monday, September 25 at 2:00 eastern** to review the benefits of the program, demonstrate the online platform, and answer your questions as you decide if the Coalition PCard program is right for your campus.

[REGISTER HERE](#)



MCAG is excited to announce that a major milestone has been reached in the Visa/Mastercard Settlement. The court that oversees the case set a deadline of July 24th for any appeals to be filed to the United States Supreme Court. That date has passed, and the parties are currently preparing to administer the claims process. In addition to this important news, just last week, the Judge in this case appointed a Special Master to resolve any issues relating to the Plan of Administration and Distribution for this settlement.

What Does This Mean for You?

Finalizing the settlement is one of the last hurdles before a notice and claim form can be sent to class members, which triggers the start of the claim filing period.

PLEASE NOTE: When claim forms become available, MCAG clients will not have to complete or submit any documents—MCAG will handle the claim submission on your behalf.

What Do You Need to Do?

If you are not yet an MCAG client, there is still time to enroll. Eliminate the need to review settlement documents, track important dates, and gather, analyze, and submit claim forms. Let seasoned industry experts work on your behalf on the Visa/MC settlement AND future settlements for which you qualify as a class member.

As an MCAG client, if no money is recovered, MCAG does not charge or retain a fee. If money *is* recovered, MCAG retains a special Coalition-discounted contingent fee of 20% of the obtained recovery.

It's your money...MCAG wants to help you get it back!

Speaking of getting money back, MCAG recently distributed checks totaling almost \$17,000 to clients that are Coalition members from two settlements involving Epi Pen manufacturers.

MCAG is enrolling new clients now. To enroll under the Coalition agreement, **go to:** <https://www.srs.mcaginc.com/?code=CCCS50>. Click Register Today. Fill in your business information and wait for your enrollment confirmation.

Disclaimer: On December 13, 2019 the Court granted final approval of the settlement filed on September 18, 2018 for the Rule 23(b)(3) Class Plaintiffs in this action. No claim forms are available at this time, and no claim-filing deadline exists. No-cost assistance will be available from the Class Administrator and Class Counsel during any claims-filing period. No one is required to sign up with any third-party service in order to participate in any settlement. For additional information regarding the status of the litigation, interested persons may visit www.paymentcardsettlement.com, the Court-approved website for this case.



Are you meeting the mental, physical, and behavioral health needs of your students?

As a new semester begins, it is time to consider a well-rounded approach that includes:

- [Behavioral Health](#) with personalized support anytime, anywhere
- [Student Health Insurance](#) that is full-service, accessible, and affordable
- [Telehealth](#) - 24/7/365 access to physical and mental health care

The Coalition Consortium UnitedHealthcare Student Resources Student Health Insurance plans are flexible solutions that provide students with the medical and behavioral health coverage they need throughout their education, on campus or on the road.

For more information, contact:

John Maxwell: jmaxwell@uhcsr.com 215-902-9930

Debbie Delli Santi: DDelliSanti@uhcsr.com 727-563-3415



BeneRē: Raising the GPA of Your Supplemental Employee Benefits Programs

BeneRe is a revolutionary group captive insurance company changing the way people view supplemental insurance. BeneRe offers group captive insurance solutions for [Accident](#), [Critical Illness](#) and [Hospital Indemnity](#) coverage. Employee monthly premiums are paid directly to Voya, one of the most respected insurance carriers in the country, which holds all funds throughout the policy year. BeneRe reinsures 100% program, while other aspects such as issuing policies, customer service, and claims processing are all handled by Voya.

An introductory webinar was held on Tuesday, July 25. A recording is available [HERE](#).

For questions or to get started with Benere, contact:

Joe Sadik, National Director of Captive Programs: [\(484\) 354-5009](tel:(484)354-5009); joe.sadik@benere.us



CONNECT TO A RIVER OF INFORMATION

Join our virtual hub THE RIVER CONNECT, a community of experts and colleagues gathered together to help each other process the complexities of the work. When you CONNECT to the THE RIVER, you will have a continuous flow of information to help guide you in defining your best practice. [Sign Up Now](#) for a complimentary 2-month subscription.

BUNDLE-UP TO *SAVE* On Title IX Regulations Training

You can use the hours now or when the new regs drop.

We are on it when it comes to the New Title IX Regs. That translates to a no-stress way for you and your team members, beginner or experienced, to be prepared for the changing landscape of regulations. Our experts are geared up and ready to share a bundle of info, all wrapped up in neat, hearty, yet affordable packages. Your school will appreciate the gift of best practices.

[CHECK OUT BUNDLE](#)

Upcoming Trainings

[Title IX Coordinator Training, September 5 & 6](#)

[Bias Awareness and Mitigation Training, September 13](#)

[Title IX Investigator Training, September 12 & 14](#)

[Investigative Report Writing, September 19 & 21](#)

[Critical Conversations Training, September 26](#)

Are you and your team in your business office experiencing:



- Inefficiencies
- Greater instances of human error
- Missing or duplicated payments
- Increased risk of fraud
- Damaged supplier relationships

If you identify with any of these challenges, it's time to consider a better alternative to your current accounts payable process. It's time for payment automation with Paymerang.

[LEARN MORE HERE](#)



ERP investments are among the largest, most complex investments your institution will make. Staff are typically fully engaged in day-to-day operations, leaving little time to strategically approach the digital transformation that a successful ERP project can bring. HESS and The Coalition have partnered with **Moran Technology Consulting (MTC)** to provide the services of trusted and experienced advisors, to work alongside your team (as much or as little as you need) to support your transformation's success. MTC is known for successfully supporting over 300+ schools on 800+ projects.

[Watch this short \(< 15 min.\) introductory video to learn more](#)

[Building a Business Case for Your ERP Transformation](#)



ORACLE | Partner

Master Class: Migrating to Oracle Cloud Applications

Discover how to streamline operations, modernize HR and financial management, and enhance the user experience with Oracle Cloud Applications, all while gaining valuable insights from past implementations.

From pre-implementation planning to post-implementation support, we guide you every step of the way, ensuring a smooth and successful transition to the cloud.

Don't miss this opportunity to transform your institution.

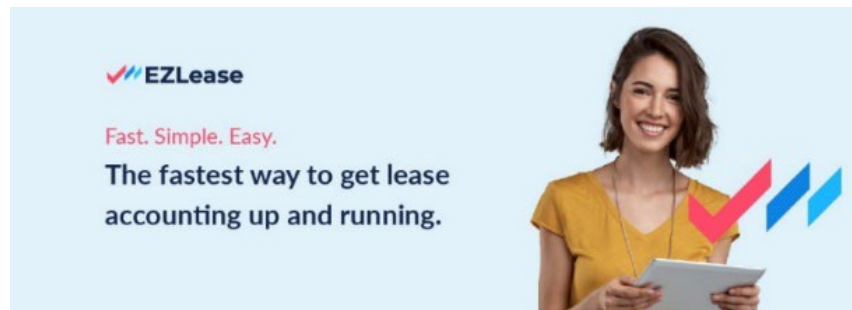
[ACCESS FREE MASTER CLASS](#)





With rising inflation and interest rates, it is essential for insureds to review their reported values and increase them if necessary to ensure they reflect accurate replacement costs and current business income.

To understand better how inflation is impacting the insurance market for valuations and renewals, please read IMA's latest [Markets in Focus](#)



Even with a fast, easy solution like EZLease, it's important not to wait until the last minute to get your lease accounting compliance project going.

As a member of your state private higher education association, you receive 20% off the list price of EZLease.

Contact cccs@ezlease.com today to get started.

[Quick Video Overview](#)

[More Information](#)

NEW COALITION/HESS PROGRAM PARTNERS



[Monetize Unused IPv4 Addresses & Fund IT Upgrades](#)

[Download Brander Group's IPv4 Whitepaper](#)



[D2L](#) is a global learning innovation company helping organizations reshape the future of education and work. Driven by the belief that everyone deserves access to high-quality education, regardless of their age, ability or location. No matter what, where or how you teach, D2L empowers you with the technology, service and support you need to take learning to the next level.



[Doctums](#) is a management and technology consulting firm solely committed to higher education. They bring years of deep experience to provide bespoke support in strategy, administration, and the student experience, unlocking the potential of technology you already have. [Introductory Webinar](#)



From procurement to ERP, project and change management, to implementation, CRM, BI and analytics, [SIG's extensive consulting services](#) can help your school reach new levels of success.

About the HESS Consortium



[The HESS Consortium](#) is primarily a community of practice among CIOs and CFOs in private, non-profit higher education. HESS focuses on collectively lowering costs and increasing collaboration among private colleges and universities in the area of administrative systems and services.

If your school is not already a HESS member, we invite you to [JOIN HERE \(it's FREE for Coalition member schools\)](#). Save money through HESS/Coalition vendor partnerships and start building relationships with over 330 other IT professionals from private, nonprofit colleges and universities nationwide.

COALITION PROGRAM PARTNERS

Click links for details about these programs and contact information.

The programs listed below have been thoroughly investigated and vetted to provide discounted pricing and/or enhanced terms and conditions unavailable elsewhere.

Athletics	CBIZ Borden Perlman Sports	Intercollegiate Sports Insurance
Energy / Sustainability	Ecosystems, Solar Financing Solutions, First American Education Finance	Energy Sustainability Program
Facilities	Fastenal	MRO and Construction Solutions
	First American Education Finance	Project Financing
Finance	Benerē	Supplemental Benefits
	Campus Travel Management	Hotel Revenue
	EZLease	Lease Accounting Software
	First American Education Finance	Purchasing Card
	First American Education Finance	Project Financing
	IMA	Property/Casualty Risk Management
	Managed Care Advisory Group	Settlement Recovery Services
	Mindstream	Management Consulting
	Paymerang	Procure to Pay Automation
Gender, Safety & Equity	Grand River Solutions	Harassment and Discrimination Solutions

Health / Wellness	United Healthcare	Student Health Insurance Tele Health Tele Behavioral Health
	AffinityLTC	Group Long Term Care Insurance
	Benerē	Supplemental Benefits
Legal	IMA	Risk Management
	Managed Care Advisory Group	Settlement Recovery Services
	Mindstream	Management Consulting
Technology/ Telecom	Brander Group	IPv4 Brokerage Services
	D2L	Learning Management System
	Doctums Global	IT Consulting
	Drivestream	Oracle Cloud Implementation
	Granite Telecommunications	Voice and Data Solutions
	Higher Ed Systems and Services Consortium (HESS)	Administrative Systems
	IMA	Cyber Insurance
	Moran Technology Consulting	IT Consulting
	Strata Information Group	IT Consulting

COALITION BUSINESS AFFILIATES

The Coalition offers a Business Affiliate Program to help private colleges nationwide connect with companies that provide goods and services to the higher education community.

The companies listed below support independent, nonprofit higher education and are committed to providing solutions and discounted pricing to Coalition member colleges and universities. These companies have been referred to The Coalition by at least three private, nonprofit colleges that use their products/services.

If your company is interested in becoming a Coalition Business Affiliate, see details and apply [HERE](#).



[Entrinsik](#) is a global, exceptionally customer-centric organization rated highly by our customers for innovative, feature-rich software products that are simple to use, quick to implement and offers outstanding customer support. Our aim is to help our customers integrate, analyze, and store massive data easily to increase their future competitiveness and profitability.

Contact:
Simone McGrath
Sales Director
simone@entrinsik.com

[Informer Reporting and Data Analysis](#)

[Enrole Registration Management, Ecommerce, & Reporting System](#)

[Watch Introductory video](#)



HIGHERDIGITAL®

[Higher Digital](#) is a management consulting and software company specializing in helping higher education institutions move their ERP solutions to the cloud.

Since our founding in 2017, Higher Digital has worked with over 200 global institutions, providing a next generation approach to digital strategy, change management, architecture, user experience, implementation, and administration.

Contact:
Wayne Bovier
CEO
wayne@higher.digital

Our seasoned and expert staff has decades of collective, hands-on experience with hundreds of ERP transformation projects.

The Coalition and its Program Partners Who We Are and What We Do



Visit the playlist – [Who We Are and What We Do](#) on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when

new videos are added.

Program Overview Videos

(+/- 2 minutes each)

Quickly determine programs of interest to research further:

[THE COALITION – Who We Are and What We Do](#)

[The HESS Consortium \(Higher Education Systems and Services\)](#)

[Supplemental Benefits from BENERE](#)

[ERP and Technology Consulting from MORAN](#)

[Lease Accounting Compliance with EZLEASE](#)

[About GRANITE Telecommunications](#)

[Settlement Recovery Services from MCAG](#)

[Procure to Pay Automation from PAYMERANG](#)

[Maintenance, Repairs, and Operations Management from FASTENAL](#)

Learn more about all the Coalition's cost-saving and transformative programs [HERE](#)

MEETINGS and EVENTS

Recent Events

[Entrinsik Introductory video](#)

[Brander Group Introductory video](#)

Upcoming Events

September 14 at 2:00 eastern: NEW PROGRAM INTRODUCTION Create an income stream from hotel revenue with **Campus Travel Management** [REGISTER HERE](#)

September 25 at 2:00 eastern: Coalition PCard Program introduction with **First American Education Finance** [REGISTER HERE](#)

