





The Coalition offers private nonprofit colleges opportunities to save money, streamline operations and improve processes through programs designed specifically to meet your needs. These cost-saving and transformative programs have been aggressively negotiated on your behalf and are available to your college/university because they are a member of your state's private college association.

There are pages on the <u>Coalition website</u> for each Coalition program that provide details and contact information.

We hope you'll take some time to learn more about each Coalition program, many of which offer savings and benefits unavailable elsewhere, and join the hundreds of other private colleges and universities across the nation, along with their employees and students, that benefit from these programs.

Visit the <u>Coalition website</u>, <u>YouTube Channel</u>, <u>contact us</u>, or speak with your state association to learn more.

### COALITION PROGRAM DIRECTORY

Click links below for short overview videos.

Click HERE for details about these programs and contact information.

**FINANCE** 

**EZLease** 

**Lease Accounting Compliance** 

Mindstream

**Management Consulting** 

First American Education Finance

Purchasing Card Project Financing

**Paymerang** 

**Invoice and Payment Automation** 

Transact/Cashnet

**Incoming Payment Processing** 

**MCAG** 

**Settlement Recovery Services** 

TITLE IX / DEI

**Grand River Solutions** 

**DEI/Title IX support, Climate Surveys** 

**ATHLETICS** 

CBIZ Borden Perlman Sports

**Intercollegiate Sports Insurance** 

**HEALTH/WELLNESS** 

UnitedHealthcare

Student Health Insurance Employee Health Insurance

Telehealth, Behavioral Health

HR

UnitedHealthcare

**Employee Health Insurance** 

**Liberty Mutual** 

**Auto and Home Insurance** 

**AffinityLTC** 

**Long Term Care Insurance** 

**FACILITIES/ENVIRONMENTAL** 

Fastenal

**MRO** and Construction Supplies

First American Education Finance

**Project Financing** 

**TELECOM/IT** 

**Granite Telecommunications** 

**Telecom Solutions** 

**HESS Consortium** 

**Administrative Systems** 

LEGAL

MCAG

**Settlement Recovery Services** 

IMA

Property/Casualty/Risk

Management/Cyber/Active Aggressor

## PROGRAM PARTNER SPOTLIGHT



First American is a wholly owned subsidiary of City National Bank, an RBC company. Our clients appreciate the stability and financial strength of working with one of the largest equipment finance companies in the United States while benefitting from our flexibility as an independent organization. With industry-aligned teams made up of the most Certified Leasing & Financing Professionals in the world, we are uniquely capable of understanding your financial needs and providing value and ideas customized to your institution.

The First American Education Finance team works exclusively within the higher education space and has provided more than 600 schools with customized solutions. Whether you are looking to **renew technology, renovate your campus,** or address **deferred maintenance** projects, FAEF's full suite of programs simplifies financing so you can stay focused on delivering the best education possible to your students.

#### AREAS OF EXPERTISE

#### **Facilities Deferred Maintenance** Technology ✓ Laptops/Desktops ✓ Dining Hall Equipment ✓ Campus Renovations ✓ Classroom Technology ✓ Library & Dorm Furniture ✓ Lighting Improvements ✓ Software (ERP, LMS, etc.) ✓ Athletic Facility ✓ Campus Vehicles √ Energy Efficiency ✓ Data Storage Systems **Improvements** ✓ Wireless Infrastructure Upgrades ✓ Telephone Systems ✓ Boilers/Chillers

We want to help you discover a financial solution that meets your unique needs. To begin the conversation, contact Chad Wiedenhofer, Senior Vice President, (585) 643-3341, chad.wiedenhofer@faef.com.

First American also offers a purchasing card group rebate program exclusively for Coalition members. This program allows each enrolled member to benefit from higher rebates based on the enrolled Group's collective annual spend without minimum spend requirements.

#### **Group Rebate**

LTI/VPP Transactions earn 0.40%

CUMULATIVE GROUP SPEND	REBATE RATE
\$5,000,000	1.15%
\$10,000,000	1.25%
\$15,000,000	1.30%
\$25,000,000	1.40%

	MEMBER 1	MEMBER 2	MEMBER 3
	\$8,000,000	\$1,500,000	\$500,000
Cumulative Group Spend \$10,000,000			
	Group Rebate Rate 1.25%		
	<b>Rebate Received</b> \$100,000 \$18,750 \$6,250		

#### Additional Benefits:

- No Fees
- Limited Risk
- Generous Cycle Times
- Flexible Payment Options
- Dedicated Implementation Team
- Online and Mobile
- Software Integration
- Safety and Security
- Direct Access to your Product Specialist

Find out more about the Coalition Purchasing Card Group Rebate Program <u>HERE</u> or contact Product Specialist, Ben Jacobs, at (585) 643-3369, ben.jacobs@faef.com.

## **NEWS from PROGRAM PARTNERS**



## How Can You Prepare Your Business for a Recession?

Though recessions are daunting, AP Automation can provide a silver lining. It can help you navigate a slowing economy by reducing overhead costs, increasing

workflow efficiency, and keeping a critical eye on cash flow.

Tune in to our upcoming webinar on <u>Wednesday</u>, <u>February 1<sup>st</sup> at 1:00 PM EST</u> to learn "**How Automation Helps Protect Against the Effects of a Recession**" with Paymerang.

Register today to learn how you can fortify your finance office.

## **REGISTER HERE**



What is a campus climate survey? How can survey data be used to enact meaningful change on my campus? Does my institution need to comply with any survey requirements?

Have all your campus climate survey questions answered during a free webinar hosted by Grand River Solutions! Join us on <u>Thursday, February 23 at 12:00 P.M. PST/3:00 p.m. EST</u> for an exclusive webinar for Coalition members to learn more about campus climate surveys and our comprehensive survey offering.

Grand River Solutions' climate surveys were developed by our team of equity experts and data analysts who understand that institutions want to do the work of climate surveys but may not always have the bandwidth or resources to do so. During this webinar, learn about our purposefully curated questions and topic areas. Hear about our optimized pricing for CCCS member institutions, allowing for the most impact and value at the best price. See how we can help drive change together.

#### **REGISTER HERE**

# The Coalition and its Program Partners Who We Are and What We Do



We Do on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when

new videos are added.

## **Program Overview Videos**

(+/- 2 minutes each)

Quickly determine programs of interest to research further:

The Coalition – Who We Are and What We Do

**Lease Accounting Compliance with EZLease** 

**About Granite Telecommunications** 

**Settlement Recovery Services from MCAG** 



**Procure to Pay Automation from Paymerang** 

Maintenance, Repairs, and Operations Management from Fastenal

Learn more about all the Coalition's cost-saving and transformative programs **HERE** 

## **NEWS from STATE ASSOCIATIONS**



## **Longtime Staff Member Elizabeth Puthoff Named ICUT President**

ICUT is pleased to announce the appointment of Elizabeth Puthoff, M.Ed., M.P.Aff., as President of the association, effective January 2, 2023.

Elizabeth has served ICUT and its member institutions in a variety of roles since 2005, most recently as Vice President for Research & Policy Analysis.

A three-time graduate of The University of Texas at Austin, Elizabeth holds a bachelor's degree in Chemistry, a Master of Education, and a Master of Public Affairs from the Lyndon B. Johnson School of Public Affairs, a top-ten public affairs graduate school.



Kimberly Brashears' last day at AAICU was January 13. She has taken a position in the Alabama Community College system.



Mani James has been promoted to Vice President of External Relations Mani will continue her work with AICUO's business partners and manage the operations of AICUO's Multiple Employer Pension (MEP) plan.

## **MEETINGS and EVENTS**

#### **Recent Events**

Thursday, January 19: **PCard Introduction**If you missed it and would like to schedule a personalized introduction, contact **Ben Jacobs, Product Specialist**, 585.643.3369, ben.jacobs@faef.com

## **Upcoming Events**

Wednesday, February 1 at 1:00 eastern: **How Can You Prepare Your Business for a Recession? REGISTER HERE** 

Thursday, February 23 at 3:00 eastern: **Campus Climate Surveys 101 REGISTER HERE** 

