

E&I has the people, programs,  
and tools to help your institution  
reach new **heights!**



## E&I Cooperative Services Membership Benefits



Sourcing. Strategy. Savings.®

### Extensive Contract Portfolio

Take advantage of significant savings available through our contract portfolio of more than 100 best-in-class suppliers. Our suppliers are most committed to meeting your specialized needs and delivery requirements.

### RFP Program

We've tapped the expertise of many of the best procurement experts in the country to develop our contracts. And because we take care of the entire contracting process – including research, RFP development and contract management – your staff is free to focus on other things. Our member-driven competitive solicitation process has been validated by the National Institute of Governmental Planning (NIGP).

### Local Service & Support

A field-based team of Member Relations Executives located throughout the United States provides you with localized attention and support. We also align ourselves with business partners who specialize in providing outstanding local coverage.

### Patronage, Rebates & Incentives

Many of our members receive patronage rewards based upon contract usage, meaning you benefit from E&I's financial success. You can also take advantage of exclusive rebate and incentive programs available through our suppliers, which can provide valuable revenue generating opportunities for your department.

### E&I Consulting Group

We help you transform your procurement organization and drive value across your entire supply chain through a range of integrated services including: organization assessment and transformation, spend analytics, technology and process evaluations, ROI analysis and more.

## Membership is Free!

It's easy to become an E&I member and it doesn't cost a thing. There are two types of membership available, and no reason why you shouldn't join today.

For more information, visit us at [www.eandi.org](http://www.eandi.org). You can also contact E&I's Membership Department at [membership@eandi.org](mailto:membership@eandi.org).

# Business Partners



Sourcing. Strategy. Savings.®

At E&I, the savings are key. Last year alone, E&I members saved over \$200 Million using our contracts. Check out the extensive list of E&I business partners below.

## Athletics

FieldTurf  
Henry Schein, Inc. – Athletic Supplies  
JMI Sports  
Matrix Fitness  
Navigate Research  
Shaw Sports Turf  
SSB

## Automotive

O'Reilly Auto Parts

## Books & Media

Complete Book & Media Supply  
Demco, Inc.

## Computer Software

Connection (formerly GovConnection)  
SciQuest  
SHI  
TIG

## Computers & Networking

Connection (formerly GovConnection)  
Hewlett Packard  
Juniper Networks  
TIG  
WESCO Distribution/CSC

## Electronics & Peripherals

B&H Photo Video  
SKC Communication  
SKC Communication - Lecture Capture  
WESCO Distribution/CSC

## Express Delivery & Freight

Federal Express  
Vantage Point Logistics, Inc.

## Facilities

Gilbane  
Gordian  
Lowe's  
Mobile Modular  
Sightlines  
SSC Service Solutions

## Flooring

Bentley Mills  
Interface  
MityLite Inc.  
Tandus Centiva US LLC

## Food Service

America To Go  
Canteen  
Chartwells  
Food Service Program\*  
Levy Restaurants

## Furnishings

American Hotel Register  
Claridge Products & Equipment  
Details  
High Tower Group  
Max-R  
MityLite Inc.  
University Sleep Products

## Furniture

AGATI, Inc.  
American Seating Company  
Coalesse  
DCI, Inc. (Northeast Region Only)  
Falcon  
Global  
Gunlocke Company  
HighTower Group  
Irwin Seating Company  
Shelby Williams  
Southwest Contract  
Steelcase Inc.  
Steelcase Health  
Thonet  
Transformations Furniture  
Turnstone

## IT Services

CDW Government LLC (CDW-G)  
DLT Solutions - for Amazon Web Services  
Connection - IT Managed Integration (formerly GovConnection)  
RSM

## Maintenance

Airgas  
Ferguson Enterprises  
Filtration Concepts (Central Region Only)  
Gilbane  
Gordian  
Grainger  
Lowe's  
PPG Paints  
Sherwin-Williams Company  
Sightlines  
SSC Service Solutions  
Wayne's Roofing (Western Region Only)  
Weatherproofing Technologies, Inc.  
WESCO Distribution/CSC

## Medical Equipment & Supplies

Airgas  
Henry Schein, Inc. – Dental Supplies\*  
Medline Industries, Inc.  
Medline Industries - Pharmaceuticals  
School Health

## Moving & Relocation

Allied Van Lines: Berger; NorCal; Whalens  
Graebel Companies  
Mayflower  
North American Van Lines

United Van Lines: Armstrong; East End/  
Corrigan

## Office Equipment & Supplies

Canon  
Pitney Bowes - Shipping & Mailing  
Pitney Bowes - Production Mail & Sortation  
Services  
Pitney Bowes - Software Services  
Staples Business Advantage  
Xerox Corporation

## Procurement

American Express  
ESM  
SciQuest

## Promotional Items

Staples Promotional Products

## Scientific Equipment & Supplies

Airgas  
The Baker Company\*  
Beckman Coulter  
Grainger - Scientific Safety Supplies  
Micro Video Instruments (CT, MA, ME, NH, NY, RI  
and VT Only)  
Neta Scientific\*  
Sargent Welch  
Steris Corporation\*  
VWR International  
Ward's Science  
Waters Corporation

## Services

Alpha Building Corporation (Northeast Region)  
Gordian  
GovDeals  
HireRight  
NCSPlus Incorporated  
Nouveau Construction - Energy Conservation  
Nouveau Construction - JOC (Central, Southeast,  
and Western Regions Only)  
Procurex  
Rosslyn Data Technologies (formerly Rosslyn Ana-  
lytics)  
Schindler Elevator  
Specialty Underwriters

## Travel Services

Anthony Travel  
Concur Technologies, Inc.  
Dollar Rent-A-Car  
Enterprise Rent-A-Car  
Enterprise Fleet Management  
Hertz Corporation  
National Car Rental  
Thrifty Car Rental  
Wyndham Hotel Group

\* Note: This contract is not available to K-12